

# Health Spending in Colorado

Draft Report

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Colorado Blue Ribbon Commission for Health Reform

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#### A. Introduction

The Lewin Group developed estimates of coverage and health expenditures in Colorado for Fiscal Year (FY) 2007-2008 under current-law policy. This includes current-law spending by state and local governments, employers, households and the federal government. The objective of these estimates is to develop a matrix of Colorado health spending for fiscal year 2007-2008 by service and source of funding.

Unfortunately, no single entity maintains a detailed accounting of all health expenditures in the state. A major reason for this is that our current multi-payer system does not require the kind of centralized systems for the payment of health care services that would be conducive to collecting and evaluating overall health expenditures. For example, payment systems for government health benefits programs are completely separate from private payment systems.

Also, private employer health plans generally maintain separate health data systems that are not conducive to tracking health expenditures for individual geographic areas such as states. For example, some Colorado workers are employed in firms where the corporation and its health plan are headquartered out-of-state. Similarly, some out-of-state workers are covered under plans based in Colorado. Consequently, it is extremely difficult to obtain data on health plan expenditures under public and private health plans for any given state.

Our approach is to piece together estimates of health spending by source of payment and type of service from the limited data that are available. Throughout this analysis, we use data that are specific to health spending in Colorado. This includes data from the Colorado Medicaid program and the Colorado Department of Insurance. We also use data collected by federal agencies that provide health spending and coverage information that is specific to the state of Colorado. These data are based upon financial reports for each hospital in Colorado, and surveys of revenues for physicians and other providers in each individual state. Thus, although the data is collected nationally, they are based upon data for individual states and provide a good source of Colorado-specific data.

While data on spending for government programs in the state are available, comparable information on health spending under specific types of private insurance and household out-of-pocket spending generally is not available for individual states. We estimated these spending amounts using data from the Medical Expenditures Panel Survey (MEPS) data. The MEPS is a survey of households, administered by the Agency for HealthCare Research and Quality (AHRQ), which provides information on the sources and uses of funds under private insurance and the levels of household out-of-pocket and premium expenditures. Information from all of these sources was incorporated into our analysis to develop a detailed accounting of health spending in Colorado.

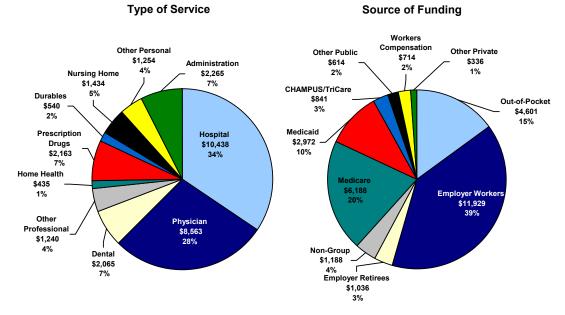
Because accounting for health spending varies across insurers and government programs, we classify health spending from each payer by type of service using the service classification developed for the National Health Expenditure (NHE) accounts by the US Centers for Medicare



& Medicaid Services.<sup>1</sup> In addition, this process required converting some of the health spending data from these various sources to be comparable to the total health spending data reported by CMS for Colorado. This included: projecting CMS health spending estimates to FY 2007-2008; eliminating all double counting of expenditures for public programs; and adjusting the government program data to exclude non-health items that are included in national health spending estimates. We also convert some spending data from a calendar-year to state-fiscal-year dollars.

*Figure 1* presents our estimates of spending by type of service and source of coverage in Colorado. Total health spending in Colorado for FY 2007-2008 is \$30.4 billion, which includes administration. These estimates do not include \$777 million in uncompensated charity care that will be discussed later on.

Figure 1
FY 2007-2008 Estimated Spending in Colorado by
Type of Service and Source of Funding a/
(in millions)



Total Spending = \$30,395 million

a/ We estimate that there is about \$205.5 million in free or uncompensated bad debt which is embedded in payments by other payers through the cost-shift

Note that percentages may not add to 100 percent because of rounding.

The following sections describe the data and methods used to estimate health spending in Colorado by type of service and source of payment.

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Cynthia Smith, Cathy Cowan, Stephen Heffler, Aaron Catlin the National Health Accounts Team. 2006. "National Health Spending In 2004: Recent Slowdown Led By Prescription Drug Spending." *Health Affairs*, 25(1): 186-196.

# B. Health Spending by Type of Service

We estimated health spending for Colorado by type of service for FY 2007-2008 based upon historical data on actual spending in Colorado. For example, the Office of the Actuary (OACT) of the Centers for Medicare & Medicaid Services (CMS) conducts an extensive analysis of health spending by type of service that is designed to provide reliable estimates of spending for each individual state. These data are based upon hospital financial reports for each Hospital in Colorado. Data on income for physicians and other health professionals is based upon the Colorado sub-sample of surveys of businesses conducted by the Bureau of Labor Statistics.

# 1. Historical Spending in Colorado by Type of Service

We first estimated a control total for FY 2007-2008 health spending in the state of Colorado. We started with estimates of Colorado health spending developed by CMS for Colorado in calendar year (CY) 2004, which is their most recent year available. These estimates are available by type of service and are displayed along with national estimates in *Figure* 2. Total health spending in Colorado was approximately \$21.8 billion in 2004. This includes spending by all payers in the state including individuals' out-of-pocket payments, and spending for hospitals, physicians, other professionals, dentists, prescription drugs and long-term care.<sup>2</sup> It excludes insurer and program administration, research and construction, and public health spending.

Figure 2
Historical Spending in Colorado and the
United States by Type of Service: 2000 and 2004 (in millions)

|                     |          | Colorado |           |             | United States               |           |
|---------------------|----------|----------|-----------|-------------|-----------------------------|-----------|
|                     |          |          |           |             | Average<br>Annual<br>Growth |           |
| Type of Service     | CY 2000  | CY 2004  | 2000-2004 | CY 2000     | CY 2004                     | 2000-2004 |
| Hospital            | \$5,598  | \$7,926  | 9.1%      | \$417,049   | \$566,866                   | 8.0%      |
| Physician           | \$4,719  | \$6,599  | 8.7%      | \$288,609   | \$393,713                   | 8.1%      |
| Dental              | \$1,168  | \$1,577  | 7.8%      | \$61,975    | \$81,476                    | 7.1%      |
| Other Professional  | \$738    | \$967    | 7.0%      | \$39,072    | \$52,636                    | 7.7%      |
| Home Health         | \$305    | \$365    | 4.6%      | \$30,514    | \$42,710                    | 8.8%      |
| Prescription Drugs  | \$1,335  | \$1,846  | 8.4%      | \$120,803   | \$189,651                   | 11.9%     |
| Medical Durables    | \$372    | \$449    | 4.8%      | \$19,330    | \$23,128                    | 4.6%      |
| Nursing Home        | \$938    | \$1,192  | 6.2%      | \$95,262    | \$115,015                   | 4.8%      |
| Other Personal Care | \$538    | \$885    | 13.3%     | \$37,076    | \$53,278                    | 9.5%      |
| Total               | \$15,711 | \$21,806 | 8.5%      | \$1,109,690 | \$1,518,473                 | 8.2%      |

Source: Centers for Medicare & Medicaid Services, Office of the Actuary

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Other professional" services include those provided by health practitioners other than physicians or dentists, such as private-duty nurses, chiropractors, podiatrists, optometrists and physical, occupational and speech therapists.

# 2. Projected Spending in Colorado by Type of Service

In order to project Colorado spending to FY 2007-2008 from CY 2004 we first calculate the ratio of the average annual growth rate experienced in Colorado from 2000 through 2004 to the comparable national growth rate for the same time period (see *Figure 3*). Notice that the growth is fairly similar overall (Colorado health spending grew approximately 8.5 percent annually versus 8.2 percent nationally), but there were some significant differences within certain services. For example, Colorado home health spending grew nearly half as much as it did in the US whereas nursing home spending grew nearly 30 percent faster in Colorado.

Figure 3
Projected Spending in Colorado by Type of Service: FY 2007-2008

| Type of Service     | Ratio State<br>Growth/US<br>Growth<br>2000-2004 | Average<br>Annual<br>Growth - US<br>2004-2007 | State<br>Weighted<br>AAG<br>2004-<br>02007 | State<br>Provider<br>Estimate<br>FY04-05 | State<br>Provider<br>Estimate<br>FY07-08 | State<br>Resident<br>Estimated<br>FY07-08 |
|---------------------|---|---|--|--|--|---|
| Hospital            | 1.14  | 7.2%  | 8.1%                                       | \$8,243                                  | \$10,426                                 | \$10,438                                  |
| Physician           | 1.08  | 6.4%  | 6.9%                                       | \$6,824                                  | \$8,343                                  | \$8,563                                   |
| Dental              | 1.10  | 6.6%  | 7.2%                                       | \$1,633                                  | \$2,013                                  | \$2,065                                   |
| Other Professional  | 0.90  | 7.3%  | 6.6%                                       | \$998                                    | \$1,208                                  | \$1,240                                   |
| Home Health         | 0.52  | 10.7%   | 5.6%                                       | \$375                                    | \$442                                    | \$435                                     |
| Prescription Drugs  | 0.71  | 6.6%  | 4.6%                                       | \$1,888                                  | \$2,163                                  | \$2,163                                   |
| Medical Durables    | 1.05  | 4.4%  | 4.6%                                       | \$459                                    | \$526                                    | \$540                                     |
| Nursing Home        | 1.28  | 4.7%  | 6.1%                                       | \$1,228                                  | \$1,464                                  | \$1,434                                   |
| Other Personal Care | 1.40  | 7.5%  | 10.5%                                      | \$930                                    | \$1,254                                  | \$1,254                                   |
| Total               | 1.05  | 6.7%  | 7.1%                                       | \$22,578                                 | \$27,838                                 | \$28,130                                  |

<sup>1/</sup> Centers for Medicare & Medicaid Services, Office of the Actuary. National Health Expenditures Projections 2006-2016. <Available as of May 29, 2007 at:

After calculating the ratio of Colorado to US growth in health spending, we apply that ratio to the projected US average annual growth rates for 2004 through 2007 in order to obtain Colorado weighted projected average annual growth rates. The projected US growth rates are also developed by CMS.<sup>3</sup> The Colorado adjusted growth rates are used to extrapolate the 2004 state health spending estimates into the future. After this process, we end up with FY 2007-2008 total health spending amounting to approximately \$27.8 billion.

Centers for Medicare & Medicaid Services, Office of the Actuary. National Health Expenditures Projections 2006-2016. <Available as of May 29, 2007 at: http://www.cms.hhs.gov/NationalHealthExpendData/downloads/proj2006.pdf>



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http://www.cms.hhs.gov/NationalHealthExpendData/downloads/proj2006.pdf>

# 3. Migration Adjustment

The state health accounts produced by CMS are based on the location of the provider. We want to measure Colorado health spending on a resident basis. That is, providers located in Colorado may be providing care to residents of other states. We do not want to count this spending. In contrast, we do want to count the spending that Colorado residents seek in other states. Therefore we calculate adjustments to account for these migration patterns.

In order to do this, we apply ratios, by service, of resident spending to provider spending for the state of Colorado as calculated by CMS based on 1998 Medicare data. The Medicare data is the most comprehensive data available and 1998 is the most recent year available. These are the ratios that CMS uses to convert their provider-based estimates into resident-based estimates.<sup>4</sup>

Colorado is shown to have a slightly higher outflow (by nearly 4 percent) of care.<sup>5</sup> That is, Colorado residents are spending more money on health care than is spent on Colorado providers. This means that Colorado residents spend more money on health care outside of their state in comparison to what residents of other states spend in Colorado. In other words, Colorado is a net importer of health care services.

This process leaves the control total for Colorado health spending, excluding the net cost of providing health insurance (which includes administrative costs) and free-from-provider care (i.e. charity care not captured by cost-shifts), at nearly \$28.1 billion (*Figure 3*).

# C. Spending under Medicare

Historical Medicare and Medicaid spending are also available from the State Health Accounts estimated by CMS (*Figure 4*). In 2004, Medicare spending amounted to \$3.4 billion and Medicaid spending amounted to \$2.5 billion. The Medicaid funding includes all programs receiving a Federal match and reported on the CMS-64 forms submitted to the Centers for Medicare & Medicaid Services. This includes the Medical Services Premiums program, Children's Health Plan (CHP+), several indigent care programs, mental health community programs, and certain programs for other medical services.

Note that Medicaid, Other Public and Workers Compensation spending are not migration adjusted. It is expected that this spending is already on a resident basis.



<sup>4</sup> CMS provider and resident based health estimates are available as of February 9, 2007 at: http://www.cms.hhs.gov/NationalHealthExpendData/05\_NationalHealthAccountsStateHealthAccounts.asp#T opOfPage.>

Figure 4
Medicare and Medicaid Historical Spending (in millions)

|                     |         | Medicare |           |                             | Medicaid |               |  |
|---------------------|---------|----------|-----------|-----------------------------|----------|---------------|--|
|                     |         |          |           | Average<br>Annual<br>Growth |          |               |  |
| Type of Service     | CY 2000 | CY 2004  | 2000-2004 | CY 2000                     | CY 2004  | 2000-<br>2004 |  |
| Hospital            | \$1,269 | \$1,785  | 8.9%      | \$684                       | \$853    | 5.7%          |  |
| Physician           | \$661   | \$969    | 10.0%     | \$249                       | \$385    | 11.5%         |  |
| Dental              | \$2     | \$2      | 0.0%      | \$27                        | \$50     | 16.7%         |  |
| Other Professional  | \$71    | \$104    | 10.0%     | \$0                         | \$0      | 0.0%          |  |
| Home Health         | \$87    | \$190    | 21.6%     | \$73                        | \$117    | 12.5%         |  |
| Prescription Drugs  | \$33    | \$52     | 12.0%     | \$183                       | \$271    | 10.3%         |  |
| Medical Durables    | \$65    | \$99     | 11.1%     | \$0                         | \$0      | 0.0%          |  |
| Nursing Home        | \$100   | \$175    | 15.0%     | \$244                       | \$361    | 10.3%         |  |
| Other Personal Care | \$0     | \$0      | 0.0%      | \$350                       | \$440    | 5.9%          |  |
| Total               | \$2,288 | \$3,376  | 10.2%     | \$1,810                     | \$2,477  | 8.2%          |  |

Source: Centers for Medicare & Medicaid Services, Office of the Actuary

Before projecting Medicare forward to FY 2007-2008 we model the effects of the implementation of the Medicare prescription drug program, Part D, on Medicare spending in 2004. We do this because the Part D program significantly changed the spending pattern across services under Medicare beginning in 2006. We use the HBSM to simulate the distribution of Colorado Medicare spending by type of service after implementation of Part D (*Figure 5*).

Once we estimate FY 2004-2005 Medicare spending adjusted for implementation of Part D, then we project total Medicare spending to FY 2007-2008 using the CMS projections of national Medicare spending. As discussed above, we also adjust for migration patterns.

Because the Part D adjustment is done prior to projecting all the source of funding estimates to 2007 and because we have already estimated a total spending amount for prescription drugs, this methodology will automatically result in lower prescription drug spending for the other source of funds.

Figure 5
Medicare Projections (in millions)

| Type of Service     | CY 2004 | FY 04-05 | w/ RX<br>FY 04-05 | w/ Migration<br>FY 04-05 | FY 07-08 |
|---------------------|---------|----------|-------------------|--------------------------|----------|
| Hospital            | \$1,785 | \$1,863  | \$1,863           | \$1,934                  | \$2,723  |
| Physician           | \$969   | \$1,016  | \$1,016           | \$1,043                  | \$1,482  |
| Dental              | \$2     | \$2      | \$2               | \$2                      | \$3      |
| Other Professional  | \$104   | \$109    | \$109             | \$112                    | \$157    |
| Home Health         | \$190   | \$209    | \$190             | \$191                    | \$230    |
| Prescription Drugs  | \$52    | \$55     | \$737             | \$737                    | \$934    |
| Medical Durables    | \$99    | \$104    | \$104             | \$107                    | \$137    |
| Nursing Home        | \$175   | \$188    | \$188             | \$189                    | \$252    |
| Other Personal Care | \$0     | \$0      | \$0               | \$0                      | \$0      |
| Total               | \$3,376 | \$3,547  | \$4,209           | \$4,314                  | \$5,918  |

Source: Lewin Estimates using CMS data

# D. Medicaid Projections

The Medicaid estimates for FY 2007-7008 are based upon the projected appropriations for programs administered by the Department of Health Care Policy and Financing (DHCPF) as reported in Senate Bill 07-239 (*Figure 6*). The Medicaid programs are administered by DHCPF. As mentioned earlier, this includes the programs for Medical Services Premiums, Children's Health Plan (CHP+), mental health community programs, indigent care programs, and other medical services.

# 1. Program Spending in FY 07-08

In *Figure 6* we display all Medicaid funds from DHCPF, with the exception of certain certified public funds (CPF). This is the case with funding for Medical Services Premiums, Safety Net Providers, and School Health Services. Even though CPF money is required in order to obtain Federal matching funds, we exclude them from our estimates of spending for modeling purposes. We do this because providers may not necessarily be receiving these funds from the State. It is also possible that many of the services used to claim CPF are actually uncompensated (i.e. the provider is covering the costs).

We do include the \$16.0 million in CPF funds (not shown in *Figure 6*) for School Health Services in the Other Public Funding estimates, which we discuss later. According to the Director of the Rates and Analysis Division in DHCPF, these funds are channeled to the providers from school district tax money. This is a case where we can identify that source and verify that providers are receiving the money for specific services provided.

# Figure 6 Department of Health Care Policy and Financing -Senate Bill 07-239 for FY 2007-2008

|   |               |               | FY 07-0             | )8         |                     |               |
|---|---------------|---------------|---------------------|------------|---------------------|---------------|
|   |               |               | General Fund        |            | Cash Funds          |               |
|   | Total         | General Fund  | Exempt <sup>1</sup> | Cash Funds | Exempt <sup>1</sup> | Federal Funds |
| Department of Health Care Policy and Financing        |               |               |                     |            |                     |               |
| Executive Director's Office                           | 94,414,338    | 32,798,463    |                     | 426,924    | 6,188,706           | 55,000,245    |
| Medical Services Premiums <sup>3</sup>                | 2,129,994,845 | 652,535,401   | 343,900,000         | 38,256     | 59,859,931          | 1,073,661,257 |
| Mental Health Community Programs <sup>2</sup>         |               |               |                     |            |                     |               |
| Capitation Payments                                   | 191,922,780   | 91,315,646    |                     |            | 4,639,076           | 95,968,058    |
| FFS Payments  | 1,489,003     | 744,502       |                     |            |                     | 744,501       |
| Total   | 193,411,783   | 92,060,148    |                     |            | 4,639,076           | 96,712,559    |
| Indigent Care Program                                 |               |               |                     |            |                     |               |
| Safety Net Provider Payments <sup>3</sup>             | 74,057,497    | 13,090,782    |                     |            | -                   | 60,966,715    |
| The Children's Hospital Indigent Care                 | 16,205,760    | 3,059,880     |                     |            | 10,086,000          | 3,059,880     |
| Health Care Services Fund Programs                    | 4,914,000     |               |                     |            | 4,914,000           |               |
| Pediatric Specialty Hospital⁴                         | 8,328,000     | 3,551,000     |                     |            | 513,000             | 4,264,000     |
| Primary Care Fund                                     | 32,365,298    |               |                     |            | 32,365,298          |               |
| Children's Basic Health Plan Admin                    | 5,535,590     |               |                     |            | 2,472,567           | 3,063,023     |
| Children's Basic Health Plan Premium Costs            | 89,825,813    |               |                     |            | 31,598,585          | 58,227,228    |
| Children's Basic Health Plan Dental Benefit           | 7,104,840     |               |                     |            | 2,486,694           | 4,618,146     |
| Comprehensive Primary and Preventive Care             | 2,466,652     |               |                     |            | 2,466,652           |               |
| Total   | 240,803,450   | 19,701,662    |                     |            | 86,902,796          | 134,198,992   |
| Other Medical Services                                |               |               |                     |            |                     | , ,           |
| Old Age Pension State Medical Program clients         | 13,974,451    |               |                     |            | 13,974,451          |               |
| U of CO residency                                     | 1,903,558     | 951,779       |                     |            |                     | 951,779       |
| Enhanced Prenatal care training                       | 108,999       | 54,500        |                     |            |                     | 54,499        |
| NH visitor program                                    | 3,010,000     | . ,           |                     |            | 1,505,000           | 1,505,000     |
| MMA State Contribution Payment (Clawback)             | 76,719,821    | 76.719.821    |                     |            | ,,                  | ,,            |
| School Health Services <sup>3,4</sup>                 | 15,320,792    | -, -,-        |                     |            | _                   | 15,320,792    |
| Total   | 111,037,621   | 77,726,100    |                     |            | 15,479,451          | 17,832,070    |
| DHCPF Total   | 2,769,662,037 | 874,821,774   | 343,900,000         | 465,180    | 173,069,960         | 1,377,405,123 |
| Department of Human Services Medicaid-Funded Programs | ,,            |               |                     |            | .,,                 | ,, , , , , ,  |
| Executive Director's Office                           | 12,509,047    | 6,253,141     |                     |            |                     | 6,255,906     |
| Office of Information Techonology                     | 9,143,722     | 4,237,322     |                     |            | 578,335             | 4,328,065     |
| Office of Operations                                  | 6,002,337     | 3,001,169     |                     |            |                     | 3,001,168     |
| Division of Child Welfare                             |               |               |                     |            |                     |               |
| Admin   | 127,485       | 63,743        |                     |            |                     | 63,742        |
| Child Welfare Services                                | 34,875,613    | 17,437,807    |                     |            |                     | 17,437,806    |
| Total   | 35,003,098    | 17,501,550    |                     |            |                     | 17,501,548    |
| Mental Health and Alcohol & Drug Abuse                |               |               |                     |            |                     |               |
| Administration  | 371,143       | 185,572       |                     |            |                     | 185,571       |
| Services  | 4,460,583     | 2,206,535     |                     |            | 23,757              | 2,230,291     |
| Total   | 4,831,726     | 2,392,107     |                     |            | 23,757              | 2,415,862     |
| Developmental Disability Services                     |               |               |                     |            |                     |               |
| Administration  | 2,582,358     | 1,291,179     |                     |            |                     | 1,291,179     |
| Services  | 328,759,230   | 161,130,055   |                     |            | 3,217,203           | 164,411,972   |
| Total   | 331,341,588   | 162,421,234   |                     |            | 3,217,203           | 165,703,151   |
| Adult Assistance Programs                             | 1,800         | 900           |                     |            |                     | 900           |
| Division of Youth Corrections                         | 2,852,877     | 1,426,440     |                     |            |                     | 1,426,437     |
| DHS Total   | 401,686,195   | 197,233,863   |                     |            | 3,819,295           | 200,633,037   |
| Total   | 3,171,348,232 | 1,039,257,174 | 343,900,000         | 38,256     | 170,700,549         | 1,523,037,915 |

# 2. Adjustments

We adjust the totals in *Figure 6* to account for recent bills and that have been signed into law. This includes the Colorado Cares Rx Act, Extend Foster Care, Early Intervention, and appropriations for Tobacco litigation settlement moneys.



<sup>&</sup>lt;sup>1</sup> Cash Funds Exempt and General Funds Exempt are funds exempt from TABOR (Taxpayer Bill of Rights)
<sup>2</sup> Medicaid Anti-Psychotic Pharmaceuticals program is not included as it is reported for Informational only.

<sup>&</sup>lt;sup>3</sup> Note that Medical Services Premiums, Safety Net Provider Payments and School Health Services contain certified public expenditures that are reported in Senate Bill 07-239, but are not included in these estimates. However, we also note that Federal Funds will no longer be available if CPE funds do not exist.

<sup>&</sup>lt;sup>4</sup> There is \$16,007,021 in CFE that comes from local school district taxes. These funds are included in the Other Public source of funding

We also make adjustments to the budget data in order to avoid double counting with Medicare funds (*Figure 7*). This entails removing Medicare Part A and B premium payments made by Medicaid to Medicare for dual-eligible enrollees. Payments made by Medicaid to Medicare for duals' Medicare Part D coverage, known as "clawback" payments, are also excluded from the Medicaid budget estimates.

Also, Federal Disproportionate Share (DSH) funds and certain DCHPF funds not receiving a Federal match (including the Primary Care Fund, Comprehensive Primary and Preventative Care funds and Old Age Pension State Medical Program funds) are excluded from the Medicaid funding category and included in the Other Public source of funding category (*Figure 7*). We do this as these programs are not based upon utilization by the Medicaid population. The Primary Care Fund and Comprehensive Primary and Preventive Care funds are aimed at subsidizing care for the low-income population. The Old Age Pension State Medical Program funds are used for a State-run program for the non-Medicaid elderly population.

Figure 7
Lump-sum Payments Separate from Payments for Direct Health Services

| <del>-</del>                     | Total         | State         | Federal       |
|----------------------------------|---------------|---------------|---------------|
| FY 2007-2008                     |               |               |               |
| Clawback <sup>2</sup>            | \$76,719,821  |               |               |
| DSH <sup>1</sup>                 | \$87,253,366  | \$125,766     | \$87,127,600  |
| Part A & B premiums <sup>3</sup> | \$88,518,379  | \$53,111,027  | \$35,407,352  |
| Other Public Funds⁴              | \$64,813,422  | \$64,813,422  |               |
| Total                            | \$317,304,988 | \$118,050,215 | \$122,534,952 |

<sup>&</sup>lt;sup>1</sup> Note that 87,127,600 represents the Federal Cap, which CO is expected to meet in 2007. The 125,766 is payments to Private Providers, which the State had to outlay in order to get matched. The \$125K comes from the FY 2005-06 Colorado Indigent Care Program Annual Report.

*Figure 8* provides a summary of our Medicaid estimates. We estimate nearly \$3.0 billion in Medicaid funding for FY 2007-2008 including administrative expenses. Again, note that we aggregate Medical Services Premiums, Children's Health Plan and Other Programs in these estimates.

<sup>&</sup>lt;sup>2</sup> Source: Senate Bill 07-240

<sup>&</sup>lt;sup>3</sup> Source: February 15, 2007 Budget

<sup>&</sup>lt;sup>4</sup> Includes Comprehensive Primary and Preventive Care funds, the Primary Care Fund and Old Age Pension State Medical Program funds, and CFE funds for School Health Facilities.

Figure 8
Summary of Medical Services Premiums, Children's Health Plan, and
Other Program Funds

|  | FY 07-08        |
|--|-----------------|
| Administration <sup>1</sup>  | \$156,355,232   |
| Services   | \$3,030,009,739 |
| Services w/o clawback, Medicare premiums, Other Public Funds, including Federal DSH                                      | \$2,815,965,138 |
| Total (Admin and Services w/ exclusions)   | \$2,972,320,370 |
| Admin percent of benefits (i.e. service w/o clawback, Medicare premiums and Other Public programs including Federal DSH) | 5.55%           |

<sup>&</sup>lt;sup>1</sup> Includes an estimate of certain administrative expenses in the Medical Services Program, such as Managed Care administrative expenses, not explicitly accounted for in Senate Bill 07-239.

# 3. Projections by Service and Eligibility Categories

In order to estimate the distribution of Medicaid spending by the service categories necessary for the HBSM model, we first projected Medicaid funding to FY 2007-2008 for Medicaid Services Premiums (MSP) by service and eligibility categories (*Figure 9*). We used the available FY 2007-2008 projections from the February 15th Budget document in order to obtain control totals by type of service groupings (acute care, community based long term care services, long term care and insurance, and service management) and eligibility categories reported in the Budget.

The type of service subtotals appear directly in the Budget document (see Exhibit A, page EA-1, Feb 15th Budget). The per capita costs (see Exhibit C, page EC-1) multiplied by enrollment (see Exhibit B, page EB-1) are used to calculate control totals for each eligibility category. The totals were distributed within each cell based upon the distribution of funding from the half-year spending estimates also located in the February 15th Budget Request (see Exhibit F, page EF-11, Exhibit G, page EG-4, and Exhibit H, pages EH-21 through EH-23). We used an iterative interpolation technique in order to get the totals across cells to match our control totals for eligibility groups and services.

Our final estimates of MSP appropriations by the state budget definitions for eligibility category and type of service are displayed in *Figure 9*. The estimates shown are adjusted in order to match the total amount of MSP appropriations requested in Senate Bill 07-239, which contains a more recent estimate of Medicaid appropriations in comparison to the February 15th Budget document.

We then aggregated the services reported in the Budget to match the service definitions we use in the model (*Figure 10*). These are the service definitions as defined by CMS when generating their health accounts matrices. This involved several assumptions as many of the Budget lineitems overlapped with multiple CMS services. For instance, any funds appropriated for managed care or Administrative Service Only (ASO) payments were based upon fee-for-service

(FFS) service distributions for relevant populations and non-carved-out services. Also, Medicaid payment for Medicare premiums were distributed based upon the distribution of estimated Colorado Medicare services across Part A and Part B services.

In addition, we distributed Children's Health Plan (CHP+) funding using the distribution of spending across services reported by JEN Associates (*Figure 10*). The JEN associates analysis was based upon CHP+ FFS and encounter data from FY 2000-2003.

We also distributed the remaining funding for other Medicaid programs into the appropriate CMS-based service categories. At this point we also made adjustments for the amounts to be excluded from Medicaid spending and recently passed legislation. Therefore, we were able to allocate all Medicaid spending into our service categories and compare the distribution to the CMS CY 2004 Medicaid estimates (*Figure 11*). These distributions will be used to estimate our FY 2007-2008 spending. Note that the distributions for all Medicaid funding were not broken out into eligibility categories.

Figure 9 Medical Services Premium Funding by Eligibility Category and Service FY 2007-2008

| ACUTE CARE  | Adults 65 and<br>Older<br>(OAP-A) | Disabled Adults 60<br>to 64<br>(OAP-B) | Disabled<br>Individuals to 59<br>(AND/AB) | Categorically<br>Eligible Low-Income<br>Adults<br>(AFDC-A) - includes<br>Expansion Adults | Breast & Cervical<br>Cancer Program | Eligible Children<br>(AFDC-C/BC) | Foster Care | Baby Care Program-<br>Adults | Non-Citizens | Partial Dual<br>Eligibles | All Eligibles |
|---|-----------------------------------|--|---|---|-------------------------------------|----------------------------------|-------------|------------------------------|--------------|---------------------------|---------------|
| Physician Services & EPSDT                                    | 2,715,001                         | 5,195,607                              | 31,756,184                                | 31,456,293  | -                                   | 59,459,407                       | 6,958,044   | 9,284,598                    | 6,792,723    | 3,256                     | 153,621,112   |
| Emergency Transportation                                      | 82,002                            | 182,673                                | 1,519,679                                 | 791,996   | -                                   | 1,477,291                        | 145,429     | 142,510                      | 144,854      | -                         | 4,486,434     |
| Non-emergency Medical Transportation                          | (8,126)                           | (1,746)                                | (5,204)                                   | (549)   | -                                   | (808)                            | (329)       | (35)                         | (3)          | -                         | (16,801)      |
| Dental Services   | 719,234                           | 176,905                                | 3,104,814                                 | 2,325,684   | -                                   | 39,464,488                       | 4,589,999   | 264,892                      | 4,325        | 2                         | 50,650,343    |
| Family Planning   | -                                 | -                                      | 5,325                                     | 63,029  | -                                   | 80,164                           | 31,484      | 4,252                        | 569          | -                         | 184,823       |
| Health Maintenance Organizations                              | 13,257,988                        | 7,367,073                              | 59,216,860                                | 20,478,940  | -                                   | 37,114,279                       | 819,578     | 1,536,777                    | -            | -                         | 139,791,495   |
| Inpatient Hospitals   | 13,526,759                        | 11,959,269                             | 78,557,650                                | 49,129,398  | -                                   | 70,681,915                       | 5,770,718   | 20,311,423                   | 47,228,209   | -                         | 297,165,340   |
| Outpatient Hospitals  | 2,278,443                         | 3,945,434                              | 33,343,501                                | 25,078,973  | -                                   | 37,170,793                       | 4,168,943   | 3,066,284                    | 1,348,946    | (2)                       | 110,401,313   |
| Lab & X-Ray   | 376,379                           | 623,993                                | 4,158,964                                 | 6,294,013   | -                                   | 4,465,317                        | 1,280,427   | 1,585,119                    | 259,171      | 229                       | 19,043,613    |
| Durable Medical Equipment                                     | 20,407,610                        | 3,566,987                              | 34,681,648                                | 1,660,829   | -                                   | 4,877,521                        | 3,758,893   | 105,390                      | 9,287        | 36,513                    | 69,104,679    |
| Prescription Drugs  | 7,760,053                         | 11,254,213                             | 93,082,308                                | 23,768,511  | 1,798                               | 31,516,072                       | 20,245,188  | 1,389,275                    | 58,037       | 354                       | 189,075,808   |
| Drug Rebate (Recorded quarterly as an offset to expenditures) | (2,038,230)                       | (2,955,991)                            | (24,448,673)                              | (6,242,954)   | (472)                               | (8,277,901)                      | (5,317,529) | (364,902)                    | (15,244)     | (98)                      | (49,661,993)  |
| Rural Health Centers  | 42,548                            | 91,220                                 | 704,461                                   | 716,532   | - 1                                 | 2,922,939                        | 200,003     | 204,678                      | 3,618        | 2                         | 4,886,002     |
| Federally Qualified Health Centers                            | 644,859                           | 580,250                                | 4,637,027                                 | 8,521,249   | -                                   | 37,555,690                       | 1,604,824   | 3,139,580                    | 1,818,362    | -                         | 58,501,842    |
| Co-Insurance (Title XVIII-Medicare)                           | 8,339,056                         | 1,116,613                              | 4,805,296                                 | 37,192  | -                                   | 1,433                            | 6,540       | 14,969                       | -            | 2,240,548                 | 16,561,648    |
| Breast and Cervical Cancer Treatment Program                  |                                   | -                                      | -   | -   | 6,731,498                           | -                                | -           |                              | -            | -                         | 6,731,498     |
| Administrative Service Organizations - Services               | 2,193,922                         | 1,359,750                              | 10,239,638                                | 4,977,949   | -                                   | 9,567,150                        | 1,460,580   | 1,208,385                    | -            | -                         | 31,007,374    |
| Other Medical Services  | -                                 | -                                      | -   | -   | -                                   | -                                | -           | - ,,                         | -            | -                         | -             |
| Home Health   | 23,912,844                        | 6,139,384                              | 78,054,745                                | 378,892   | -                                   | 2,563,993                        | 8,105,221   | 8,448                        | 1,154        | 134,200                   | 119,298,880   |
| Presumptive Eligibility                                       | - ' '-                            | -                                      | -   | -   | -                                   | -                                | -           | 1.476.577                    | -            | -                         | 1.476.577     |
| Subtotal of Acute Care  | 94,210,343                        | 50,601,633                             | 413,414,221                               | 169,435,977   | 6,732,824                           | 330,639,742                      | 53,828,013  | 43,378,221                   | 57,654,008   | 2,415,005                 | 1,222,309,988 |
| COMMUNITY BASED LONG TERM CARE                                | Adults 65 and<br>Older<br>(OAP-A) | Disabled Adults 60<br>to 64<br>(OAP-B) | Disabled<br>Individuals to 59<br>(AND/AB) | Categorically<br>Eligible Low-Income<br>Adults<br>(AFDC-A) - includes<br>Expansion Adults | Breast & Cervical<br>Cancer Program | Eligible Children<br>(AFDC-C/BC) | Foster Care | Baby Care Program-<br>Adults | Non-Citizens | Partial Dual<br>Eligibles | All Eligibles |
| Home and Community Based Services-Case Management             | 88,135,008                        | 9,676,505                              | 38,432,871                                | 36,570  | -                                   | -                                | 4,907       | -                            | -            | 60,419                    | 136,346,280   |
| Home and Community Based Services-Mentally III                | 3,114,685                         | 1,822,410                              | 13,015,010                                | -   | -                                   | -                                | -           | -                            | -            | 4,348                     | 17,956,452    |
| Home and Community Based Services-Children                    | -                                 | -                                      | 867,336                                   | -   | -                                   | 541                              | -           | -                            | -            | -                         | 867,877       |
| Home and Community Based Services-People Living with AIDS     | 17,885                            | 12,295                                 | 479,851                                   | -   | -                                   | -                                | -           | -                            | -            | -                         | 510,032       |
| Consumer Directed Attendant Support                           | 8,610,562                         | 668,221                                | 3,117,113                                 | 79  | -                                   | -                                | -           | -                            | -            | -                         | 12,395,974    |
| Private Duty Nursing  | 388,196                           | 122,113                                | 12,245,039                                | -   | -                                   | 511,314                          | 3,840,380   | -                            | -            | 4,127                     | 17,111,169    |
| Hospice   | 27,159,928                        | 2,132,484                              | 5,544,276                                 | 31,227  | -                                   | 116,363                          |             | -                            | -            | 9,842                     | 34,994,120    |
| Brain Injury  | 87,505                            | 317,162                                | 11,245,930                                | -   | -                                   | -                                | -           | -                            | -            | -                         | 11,650,597    |
| Subtotal of Community Based Long Term Care                    | 127,513,769                       | 14,751,189                             | 84,947,426                                | 67,876  | -                                   | 628,218                          | 3,845,288   | -                            | -            | 78,735                    | 231,832,501   |
| LONG TERM CARE and INSURANCE                                  | Adults 65 and<br>Older<br>(OAP-A) | Disabled Adults 60<br>to 64<br>(OAP-B) | Disabled<br>Individuals to 59<br>(AND/AB) | Categorically Eligible Low-Income Adults (AFDC-A) - includes Expansion Adults             | Breast & Cervical<br>Cancer Program | Eligible Children<br>(AFDC-C/BC) | Foster Care | Baby Care Program-<br>Adults | Non-Citizens | Partial Dual<br>Eligibles | All Eligibles |
| Class I Nursing Facilities                                    | 420,670,291                       | 24,714,317                             | 68,355,018                                | (1,522)   | -                                   | -                                | -           | -                            | -            | 375,228                   | 514,113,332   |
| Class II Nursing Facilities                                   | 108,090                           | -                                      | 2,036,861                                 | -   | -                                   | -                                | -           | -                            | -            | -                         | 2,144,951     |
| Program for All-Inclusive Care for the Elderly                | 42,617,338                        | 3,200,852                              | 1,875,818                                 | -   | -                                   | -                                | -           | -                            | -            | -                         | 47,694,008    |
| Subtotal Long Term Care                                       | 463,395,719                       | 27,915,169                             | 72,267,697                                | (1,522)   | -                                   | -                                | -           | -                            | -            | 375,228                   | 563,952,291   |
| Supplemental Medicare Insurance Benefit                       | 47,653,353                        | 2,638,224                              | 23,162,136                                | 108,070   | -                                   | -                                | -           | -                            | -            | 14,459,858                | 88,021,641    |
| Health Insurance Buy-In Program                               | 307,053                           | 25,421                                 | 210,301                                   | 37,713  | -                                   | 81,442                           | 13,937      | 17,402                       | 10,372       | 4,622                     | 708,263       |
| Subtotal Insurance  | 47,960,406                        | 2,663,645                              | 23,372,437                                | 145,783   | -                                   | 81,442                           | 13,937      | 17,402                       | 10,372       | 14,464,480                | 88,729,904    |
| Subtotal of Long Term Care and Insurance                      | 511,356,125                       | 30,578,814                             | 95,640,134                                | 144,261   | -                                   | 81,442                           | 13,937      | 17,402                       | 10,372       | 14,839,708                | 652,682,195   |
| SERVICE MANAGEMENT  | Adults 65 and<br>Older<br>(OAP-A) | Disabled Adults 60<br>to 64<br>(OAP-B) | Disabled<br>Individuals to 59<br>(AND/AB) | Categorically Eligible Low-Income Adults (AFDC-A) - includes Expansion Adults             | Breast & Cervical<br>Cancer Program | Eligible Children<br>(AFDC-C/BC) | Foster Care | Baby Care Program-<br>Adults | Non-Citizens | Partial Dual<br>Eligibles | All Eligibles |
| Single Entry Points   | 14,620,630                        | 875,610                                | 2,204,813                                 | (262)   | -                                   | 58                               | -           | - 0.446                      | -            | 11,975                    | 17,712,824    |
| Disease Management  | 41,260                            | 13,704                                 | 115,460                                   | 39,148  | 717                                 | 78,245                           | 12,861      | 9,416                        | -            | -                         | 310,811       |
| Administrative Service Organization Administrative Fee        | 561,372                           | 116,457                                | 899,801                                   | 462,855   | -                                   | 2,825,360                        | 200,142     | 80,539                       | -            | -                         | 5,146,525     |
| Subtotal of Service Management                                | 15,223,261                        | 1,005,772                              | 3,220,073                                 | 501,742   | 717                                 | 2,903,663                        | 213,003     | 07,77.00                     | -            | 11,975                    | 23,170,161    |
| Estimated FY 07-08 COFRS Total                                | 748,303,498                       | 96,937,408                             | 597,221,854                               | 170,149,856   | 6,733,542                           | 334,253,065                      | 57,900,240  | 43,485,578                   | 57,664,380   | 17,345,423                | 2,129,994,845 |

Figure 10
Medical Services Premiums Funding by Eligibility Category and CMS Service Definitions

| ACUTE CARE          | Adults 65 and<br>Older<br>(OAP-A) | Disabled Adults 60<br>to 64<br>(OAP-B) | Disabled<br>Individuals to 59<br>(AND/AB) | Categorically<br>Eligible Low-<br>Income<br>Adults<br>(AFDC-A) -<br>includes<br>Expansion<br>Adults | Breast &<br>Cervical<br>Cancer<br>Program | Eligible<br>Children<br>(AFDC-C/BC) | Foster Care | Baby Care<br>Program-<br>Adults | Non-Citizens | Partial Dual<br>Eligibles | All Eligibles |
|---------------------|-----------------------------------|--|---|---|---|-------------------------------------|-------------|---------------------------------|--------------|---------------------------|---------------|
| Hospital            | 49,505,237                        | 20,222,927                             | 146,690,414                               | 87,564,795  | 6,731,498                                 | 127,650,930                         | 10,364,502  | 25,004,802                      | 48,585,894   | 9,111,614                 | 531,432,613   |
| Physician           | 17,978,488                        | 8,190,664                              | 55,595,919                                | 55,504,862  | 0   | 123,630,391                         | 10,505,400  | 16,741,687                      | 8,876,039    | 4,738,783                 | 301,762,234   |
| Dental              | 721,818                           | 180,163                                | 3,175,621                                 | 2,405,774   | 0   | 40,777,803                          | 4,710,587   | 273,051                         | 4,325        | 2                         | 52,249,146    |
| Other Professional  | 1,641,909                         | 300,922                                | 2,618,530                                 | 937,709   | 0   | 1,748,008                           | 151,645     | 152,429                         | 144,880      | 522,670                   | 8,218,701     |
| Home Health         | 50,611,763                        | 9,128,717                              | 111,768,030                               | 482,480   | 0   | 3,742,617                           | 12,456,181  | 9,036                           | 1,154        | 1,213,761                 | 189,413,738   |
| Prescription Drugs  | 5,943,386                         | 9,400,201                              | 79,941,720                                | 20,661,275  | 1,326                                     | 27,496,626                          | 15,565,697  | 1,095,670                       | 42,801       | 295                       | 160,148,997   |
| Medical Durables    | 22,296,711                        | 4,107,019                              | 40,994,719                                | 1,960,817   | 0   | 5,771,339                           | 3,919,556   | 112,725                         | 9,289        | 410,909                   | 79,583,085    |
| Nursing Home        | 483,834,241                       | 31,772,845                             | 85,534,239                                | 4,626   | 0   | 0                                   | 0           | 0                               | 0            | 1,268,860                 | 602,414,811   |
| Other Personal Care | 99,965,645                        | 12,496,593                             | 67,158,111                                | 36,649  | 0   | 541                                 | 4,907       | 0                               | 0            | 64,766                    | 179,727,213   |
| Admin               | 15,804,301                        | 1,137,357                              | 3,744,551                                 | 590,867   | 717                                       | 3,434,810                           | 221,764     | 96,178                          | -3           | 13,764                    | 25,044,308    |
| Total               | 748,303,498                       | 96,937,408                             | 597,221,854                               | 170,149,856   | 6,733,542                                 | 334,253,065                         | 57,900,240  | 43,485,578                      | 57,664,380   | 17,345,423                | 2,129,994,845 |

Source: Lewin Estimates based on data in the February 15<sup>th</sup> Budget and Senate Bill 07-239

Figure 11
DHCPF Funding by CMS Service Definitions for MSP, CHP+ and Other Programs<sup>1</sup>

|                     |                 | Spending      | Amounts           |                 |        | Per    | cent Distribu     | ution          |             |
|---------------------|-----------------|---------------|-------------------|-----------------|--------|--------|-------------------|----------------|-------------|
| ACUTE CARE          | MSP             | CHP+          | Other<br>Programs | All Funding     | MSP    | CHP+   | Other<br>Programs | All<br>Funding | CMS<br>2004 |
| Hospital            | \$523,667,680   | \$26,540,250  | \$285,808,415     | \$836,016,346   | 24.95  | 25.90  | 34.50             | 28.13          | 34.44       |
| Physician           | \$234,713,062   | \$38,566,433  | \$22,589,325      | \$295,868,819   | 14.17  | 37.64  | 2.73              | 9.95           | 15.54       |
| Dental              | \$52,249,146    | \$7,104,840   | \$0               | \$59,353,986    | 2.45   | 6.93   | 0.00              | 2.00           | 2.02        |
| Other Professional  | \$1,174,154     | \$1,230,079   | \$3,118,999       | \$5,523,232     | 0.39   | 1.20   | 0.38              | 0.19           | 0.00        |
| Home Health         | \$183,488,993   | \$2,633,692   | \$0               | \$186,122,685   | 8.89   | 2.57   | 0.00              | 6.26           | 4.72        |
| Prescription Drugs  | \$160,148,997   | \$16,793,667  | \$4,816,597       | \$181,759,261   | 7.52   | 16.39  | 0.58              | 6.12           | 10.94       |
| Medical Durables    | \$79,583,085    | \$4,061,311   | \$0               | \$83,644,395    | 3.74   | 3.96   | 0.00              | 2.81           | 0.00        |
| Nursing Home        | \$601,679,829   | \$0           | \$0               | \$601,679,829   | 28.28  | 0.00   | 0.00              | 20.24          | 14.57       |
| Other Personal Care | \$179,727,213   | \$381         | \$386,270,895     | \$565,998,488   | 8.44   | 0.00   | 46.63             | 19.04          | 17.76       |
| Admin               | \$25,044,308    | \$5,535,590   | \$125,773,430     | \$156,353,328   | 1.18   | 5.40   | 15.18             | 5.26           |             |
| Total               | \$2,041,476,466 | \$102,466,243 | \$828,377,661     | \$2,972,320,370 | 100.00 | 100.00 | 100.00            | 100.00         | 100.00      |

<sup>&</sup>lt;sup>1</sup> Note that we include Mental Health Community Programs, certain Indigent Care Programs, and programs for Other Medical Services in the "Other" category. Note that adjustments for double-counts (e.g. Medicare premiums and clawback), recent legislation and exclusions (e.g. Other Public funds and Federal DSH fundings) are taken into account for these estimates.

# E. Other Public and Safety Net Programs

There are several public programs or funding sources that are not accounted for by Medicare, Medicaid and our other funding categories such as TRICARE. Many of these other public programs act as "safety net" programs for residents of Colorado. Most of the funding for these programs are financed through various Colorado state Departments.

## 1. Department of Human Services

Total funding appropriated for health care services by the Department of Human Services (DHS) is \$688.0 million (see *Figure 12*). DHS funds the following "health" and related services: mental health services<sup>6</sup>, substance abuse treatment services, community supports and long term care services for people with developmental and other disabilities, and certain prevention and health education programs.

<sup>&</sup>lt;sup>6</sup> Note that the mental health programs under DHS are separate from the Medicaid Mental Health Community programs.



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Figure 12 Department of Human Services - Senate Bill 07-239 for FY 2007-2008

| Program Name  | Totals<br>excluding<br>double-count | ITEM &      | TOTAL<br>GENERAL<br>FUND (GF) | GENERAL<br>FUND<br>EXEMPT<br>(GFE) | CASH FUNDS<br>(CF) | CASH FUNDS<br>EXEMPT (CFE) | FEDERAL<br>FUNDS (FF) |
|---|-------------------------------------|-------------|-------------------------------|------------------------------------|--------------------|----------------------------|-----------------------|
| Fiogram Name  | double-count                        | SUBTUTAL    | FUND (GF)                     | (GFE)                              | (CF)               | EXEMPT (CFE)               | FUNDS (FF)            |
| ADMINISTRATIVE EXPENSES   |                                     |             |                               |                                    |                    |                            |                       |
| Executive Director's Office, Health Life and Dental   |                                     |             |                               |                                    |                    |                            |                       |
| (excluding estimate of HCPF/Medicaid dollars)   | 14,070,881                          | 18,761,175  |                               |                                    |                    |                            |                       |
| 8 (A) Mental Health and Drug Abuse Services   |                                     |             |                               |                                    |                    |                            |                       |
| Administration (p. 92 pers & Op service only)   | 1,348,105                           | 1,761,336   | 747,893                       |                                    |                    | 413,231                    | 600,212               |
| 8 (D) Alcohol and Drug Abuse Division (p. 94) (excludes \$54,088 from CFE from Medicaid)        | 2,896,922                           | 2,951,010   | 91,746                        |                                    | 52,873             | 540,051                    | 2,266,340             |
| (9) (A) (1) (a) Services for People with Disabilities<br>Administration (p. 96)                 | 305,365                             | 2,887,723   | 305,365                       |                                    |                    | 2,582,358                  |                       |
| TOTAL ADMINISTRATIVE EXPENSES   | 18,621,273                          | 26,361,244  | 1,145,004                     | -                                  | 52,873             | 3,535,640                  | 2,866,552             |
| TREATMENT EXPENSES  |                                     |             |                               |                                    |                    |                            |                       |
| (8) (B) Mental Health Community Programs (p. 93)  |                                     |             |                               |                                    |                    |                            |                       |
| (exlcudes 117,464 from CFE from Medicaid)   | 44,535,202                          | 44,652,666  | 37,465,205                    |                                    |                    | 1,204,253                  | 5,983,208             |
| (8) (C)Mental Health Institutes (exlcudes Medicaid and patrient revenue CFE)                    | 81,449,095                          | 93,726,790  | 72,774,413                    |                                    | 4,844,403          | 16,107,974                 |                       |
| (8) (D) (2) Community Programs (a) Treatment<br>Services (p. 95)                                | 26,184,617                          | 27,183,334  | 13.242.247                    |                                    | 1,336,834          | 1,889,423                  | 10,714,830            |
| Preventative Dental Hygiene   | 63,386                              | 63,386      | 59,725                        |                                    | ,,.                | 3,661                      | ., ,                  |
| TOTAL TREATMENT EXPENSES  | 152,232,300                         | 165,626,176 | 123,541,590                   | -                                  | 6,181,237          | 19,205,311                 | 16,698,038            |
| PREVENTION/HEALTH EDUCATION EXPENSES  |                                     |             |                               |                                    |                    |                            |                       |
| (8) (D) (2) Community Programs (b) Prevention and Intervention (pp. 95-96)                      | 16,611,586                          | 16,611,586  | 220,788                       |                                    | 867,532            | 343,715                    | 15,179,551            |
| (9)(A)(1) (C) Federal Special Education Grants for<br>Infants, Toddlers and Their Families      | 6,906,966                           | 6,906,966   |                               |                                    |                    |                            | 6,906,966             |
| TOTAL PREVENTION/HEALTH ED EXPENSES   | 23,518,552                          | 23,518,552  | 220,788                       | -                                  | 867,532            | 343,715                    | 22,086,517            |
| COMMUNITY SUPPORT/LTC SERVICES  |                                     |             |                               |                                    |                    |                            |                       |
| (9) (A) (1) (b) Services for People with Disabilities<br>Program Costs (excludes Medicaid Funds | 66,833,368                          | 348,625,078 | 30,747,830                    |                                    |                    | 317,877,248                |                       |
| Federally -matched Local DD Program Costs (excludes   |                                     |             |                               |                                    |                    |                            |                       |
| Medicaid Funds)   | -                                   | 3,641,910   |                               |                                    |                    | 3,641,910                  |                       |
| (9)(A)(2) Regional Centers (excludes Medicaid Funds)  | 2,880,466                           | 44,938,497  | 244,460                       |                                    | 2,636,006          | 42,058,031                 |                       |
| (9)(C) Homelake Domiciliary and State and Veterans  |                                     |             |                               |                                    |                    |                            |                       |
|   |                                     |             |                               |                                    | i                  | 36,015,175                 | 10.040.036            |
| Nursing Homes (exclude info purpose only amount)  | 10,956,476                          | 46,971,651  | 916,440                       |                                    |                    |                            | 10,010,000            |
| Nursing Homes (exclude info purpose only amount) 10(C)Aid to the Needy Disabled Programs        | 17,428,495                          | 17,428,495  | 11,421,471                    |                                    |                    | 6,007,024                  | 10,010,000            |
| Nursing Homes (exclude info purpose only amount)  |                                     | -,- ,       | , -                           |                                    |                    |                            | 10,010,000            |
| Nursing Homes (exclude info purpose only amount) 10(C)Aid to the Needy Disabled Programs        | 17,428,495                          | 17,428,495  | 11,421,471                    | -                                  | 2,636,006          | 6,007,024                  | 10,040,036            |

Note: Figures yellow signify funding that is already accounted for elsewhere, such as the Medicaid budget.

Source: SB07-239

After removing funding that is already accounted for elsewhere, such as the Medicaid budget, \$303.4 million is left as DHS funding for direct health care services, which will be counted as other public spending. Administrative expenses amount to \$18.6 million of that total.

# 2. Department of Public Health and Environment

The Department of Public Health and Environment (DPHE) funds several programs involved in the provision of direct health care services, including the Ryan White program. In *Figure 13*, we list the programs and funding associated with the DPHE.

Figure 13 Department of Public Health and Environment - Senate Bill 07-239 for FY 2007-2008

|   |                  |            | TOTAL        |            |               |            |
|---|------------------|------------|--------------|------------|---------------|------------|
|   | Totals excluding | ITEM &     | GENERAL FUND | CASH FUNDS | CASH FUNDS    | FEDERAL    |
| Program Name  | double count     | SUBTOTAL   | (GF)         | (CF)       | EXEMPT (CFE)  | FUNDS (FF) |
| (2) (B) (9) (B) (3) Ryan White Act                                    |                  |            |              |            |               |            |
| Personal Services   | 317,686          | 317,686    | 26,303       |            |               | 291,383    |
| Operating Expenses  | 9,329,404        | 12,207,165 | 1,357,404    |            | 2,877,761     | 7,972,000  |
| TOTAL Ryan White  |                  | 12,524,851 | 1,383,707    | -          | 2,877,761     | 8,263,383  |
| (2) (B) (10) Prevention Services Division (pp 196-200)                |                  |            |              |            |               |            |
| (2) (B) (10) (A) Prevention Program                                   |                  |            |              |            |               |            |
| (2) (B) (10) (A) (1) Programs and Administration                      |                  |            |              |            |               |            |
| Prevention, Early Detection, and Treatment Fund Expenditures          | -                | 41,671,200 |              |            | 41,671,200    |            |
| Prevention, Early Detection, and treatment Grants <sup>1</sup>        | 2,000,000        | 35,982,588 |              |            | 35,982,588    |            |
| Indirect Cost Assessment  | 988,999          | 1,007,459  |              |            | 18,460        | 988,999    |
| (2) (B) (10) (A) (3) Chronic Disease and Cancer Prevention Grants     | 5.643.152        | 5.643.152  |              |            |               | 5,643,152  |
| (2) (B) (10) (B) Women's Health- Family Planning                      | .,,              | -,, -,, -  |              |            |               | -,,        |
| Personal Services   | 1,095,285        | 1,274,727  | 424,655      |            | 179,442       | 670,630    |
| Operating Expenses  | 3,355            | 3,355      | 3.355        |            | - 7           |            |
| Purchase of Services  | 3,408,709        | 3,434,214  | 1,229,003    |            | 25,505        | 2,179,706  |
| Breast and Cervical Cancer Screening                                  | 7,286,960        | 7,286,960  | , .,         |            | 3,660,960     | 3,626,000  |
| (2) (B) (10) (C) Rural- Primary Care                                  | , , , , , ,      | , ,        |              |            | .,,           | -,,        |
| Dental Programs   | 570,935          | 1,108,918  | 570.935      |            | 200,000       | 337,983    |
| (2) (B) (10) (E) (2) Child, Adolescent, and School Health             | ,                | , ,        | ,            |            |               | ,          |
| School-based Health Centers   | 499,810          | 499,810    | 499,810      |            |               |            |
| Federal Grants  | 533,000          | 533.000    |              |            |               | 533.000    |
| TOTAL PREVENTION (mostly MCH)   |                  | 98,445,383 | 2,727,758    | -          | 81,738,155    | 13,979,470 |
| (2) Center for Health and Environmental Information                   |                  | , ,        | , ,          |            | , , , , , , , | 2,2 2,     |
| (2) (B) Information Technology Services                               |                  |            |              |            |               |            |
| (2) (B) (4) Local Health Services                                     |                  |            |              |            |               |            |
| (2) (B) (4) (A) Local Liaison (p. 184)                                |                  |            |              |            |               |            |
| Public Health Nurses in areas not served by local health departments  | 962,731          | 962,731    | 962,731      |            |               |            |
| Specialists in areas not served by local health departments           | 242,358          | 242,358    | 242,358      |            |               |            |
| Local, District and Regional Health Department Distributions pursuant |                  |            |              |            |               |            |
| to Section 25-1-516, C.R.S.   | 5,000,000        | 5,000,000  | 5,000,000    |            |               |            |
| TOTAL Local Liason  |                  | 6,205,089  | 6,205,089    |            |               |            |
| (2) (B) (4) (B) Community Nursing (p. 184-185)                        |                  |            |              |            |               |            |
| Personal Services   | 236,381          | 458,659    | 236,381      |            |               | 222,278    |
| Operating Expenses  | 16,705           | 16,705     | 16,705       |            |               |            |
| TOTAL Community Nursing   |                  | 475,364    | 253,086      | -          | -             | 222,278    |
| (2) (B) (11) (C) (3) Emergency Medical Services Grant Program         | 1,928,793        | 1,928,793  |              |            | 1,928,793     |            |
| Total - All Programs  | 40,064,263       | .,020,100  |              |            | .,020,700     |            |
| 10.00. 1.1.1.09.0   | .0,004,200       |            |              |            |               |            |

<sup>&</sup>lt;sup>1</sup> It is estimated that only \$2 million is used for direct health care services, per conversation with CDPHE Chief Fiscal and Policy Officer

Note: Figures in yellow signify funding that is already accounted for elsewhere, such as the Medicaid budget or another line item within the DPHE section of Senate Bill 07-239.

Total DPHE funding for programs involved in the direct provision of health care services amounts to \$40.0 million.

## 3. Safety Net Programs

There are many safety net programs that are not administered by State Departments, but may receive public funding. We are primarily interested in the Other Public (i.e. public funds excluding Medicare, DHCPF, DHS, DPHE, workers compensation, and TRICARE/CHAPMPUS funding). *Figure 14* lists the safety net programs in Colorado for which we were able to obtain revenue estimates that are used to subsidize care for Colorado residents. It includes data for the four largest clinics in the state of Colorado (Marillac, Doctors Care, Clinica Tepeyac, and Inner City Health). We obtained financial data from each of the four clinics. Most of the data was for FY 2006. We projected the revenue estimates to FY 2007-2008 based on the average annual growth rates of spending for physician services.



Figure 14
Other Public Safety Net Spending: FY 2007-2008

|  | Other Public<br>Spending |
|--|--------------------------|
| Federally Qualified Health Centers (All including Denver Health) | \$60,346,698             |
| Private Clinics  |                          |
| Marillac   | \$870,742                |
| Doctors Care   | \$0                      |
| Clinica Tepeyac  | \$154,150                |
| Inner City Health Clinic   | \$898,037                |
| Family Practice Residency Programs                               | \$9,781,576              |
| Rural Health Centers   | \$6,542,055              |
| Total  | \$78,593,257             |

Source: Lewin Estimates based on clinic financial reports, UDS and CMS-64 data

Data for the Federally Qualified Health Centers (FQHCs) were obtained from the Unified Data System (UDS) from the Colorado Community Health Network for 2005. We estimated rural health center (RHC) funding by applying the ratio of FQHC other public funding to Medicaid funding to RHC Medicaid funding. The Medicaid funding estimates were derived from the CMS-64 form for 2005.

# 4. Summary of Other Public

*Figure 15* summarizes the funding from other public sources. DHS funding comprises the vast majority of Other Public spending.

Note that Other Public also includes funding from DHCPF as well. These are the programs aimed at care for the low-income population (i.e. the Primary Care Fund, Comprehensive Primary and Preventative Care funds and Old Age Pension State Medical Program funds). This also includes \$16.0 million for School Health Services that are channeled to the providers from school district tax money.

Figure 15
Summary of Other Public Spending

|                           | Services      | Administration | Administration<br>Percentage |
|---------------------------|---------------|----------------|------------------------------|
| DPHE                      | \$40,064,263  |                |                              |
| DHS                       | \$284,730,068 | \$18,621,273   | 6.5%                         |
| Clinic/Safety Net Funding | \$78,593,257  |                |                              |
| Federal Medicaid DSH      | \$87,127,600  |                |                              |
| School Health Services    | \$16,007,021  |                |                              |
| DHCPF                     | \$64,813,422  |                |                              |
| Total                     | \$571,335,631 | \$18,621,273   | 3.3%                         |

Source: Summary of Lewin estimates

## 5. Workers Compensation

The main source for medical benefits paid under workers compensation insurance is the National Academy of Social Insurance (NASI). This is the same source used by CMS for their workers compensation estimates. NASI estimates medical benefits for Colorado to be \$406.9 million (excluding Administration costs) in 2004. These funds included spending from private carriers, State funds, and self-insured funds. It should be noted that in FY 2007-2008, the State fund no longer exists and has been replaced by a private carrier, Pinnacol Assurance, but still remains the largest source of coverage.

We project the 2004 figure to FY 2007-2008 using CMS national projections. Workers compensation estimates are included in the CMS estimates of historical health spending; however, workers compensation spending is aggregated with other sources in the "other state and local" category under their health accounting framework for their projection estimates. Therefore, we use other state and local projections by type of service and assume that the portion of other state and local spending attributable to workers compensation remains constant from the last year of available historical data through 2007. This provides us with a growth rate from 2004 through FY 2007-2008 and a service distribution estimate of worker's compensation in FY 2007-2008 at the national level. We assume that the national growth of total workers compensation spending, as well as its service distribution is similar to that experienced in Colorado (see *Figure 16*).

Figure 16
Projected Colorado Workers Compensation Spending by
Type of Service FY 2007-2008 (in millions)

|                     | Spending |
|---------------------|----------|
| Hospital Services   | \$126    |
| Physician Services  | \$252    |
| Other Prof Services | \$63     |
| Prescription Drugs  | \$39     |
| Durables            | \$6      |
| Administration      | \$230    |
| Total               | \$714    |

Source: Lewin estimates based on data from National Academy of Social Insurance

Through discussions with the Director of the Colorado Division of Workers Compensation, we expected medical benefits to amount to approximately \$500 million in CY 2007. Our estimate is \$484 million for FY 2007-2008.

## F. Employer Sponsored Insurance

This category of spending includes expenditure for health services for workers and dependents, including both private and public employers. There is no one source that provides us with information on employer health spending. Therefore, we need to piece together data from multiple sources. In this section, we present our estimates separately for private, state and local and federal employees.

*Figure 17* summarizes our estimates of spending for employer-sponsored insurance. These amounts include both the employer and the employee shares of the premium, which includes both benefits costs and insurer administrative costs. We estimate that total premiums will be \$13.0 billion in FY 2007-2008.

Figure 17
Total Premium and or Revenue Amounts for Employer-Sponsored Insurance FY 2007-2008

|                 | Total Premiums (in \$1,000s) |              |                 |           |  |
|-----------------|------------------------------|--------------|-----------------|-----------|--|
| Employer Type   | Total                        | Private      | State and Local | Federal   |  |
| Group - workers | \$11,928,643                 | \$9,930,318  | \$1,532,144     | \$466,181 |  |
| Retirees        | \$1,035,622                  | \$772,550    | \$263,072       |           |  |
| All Enrollees   | \$12,964,266                 | \$10,702,867 | \$1,795,216     | \$466,181 |  |

Source: Summary of Lewin estimates

In this section, we explain how we developed estimates of employer health spending for active workers and their dependents. Our estimates of employer spending for retiree benefits are presented below in a separate section.

#### 1. Private Workers

We obtain data for private sector employer sponsored insurance premiums by firm size from the Medical Expenditure Panel Survey-Insurance Component (MEPS-IC). *Figure 18* displays average premiums and employee and employer contributions by firm size and individual/family coverage. Also shown are the 2007 projections of the number of covered workers using data from the Current Population Survey (CPS) administered by the US Census Bureau. We multiply the average premiums and number of insured workers by firm size and individual/family coverage status in order to calculate a 2004 total premium amount. We then grow the 2004 amount by the CMS projected trend in private insurance growth in order to obtain FY 2007-2008 employer sponsored insurance funding for workers.<sup>7</sup>

Figure 18
Private Sector 2004 MEPS-IC and CPS Data

|                  | Total<br>Premium<br>(MEPS) | Employee<br>Contribution<br>(MEPS) | Employer<br>Contribution | 2007<br>Estimated<br>Number of<br>Insured<br>Workers CPS | Total 2004<br>Employer<br>Premiums<br>(\$1,000s) | Est.<br>FY2007-08<br>Spending<br>(\$1,000s) |
|------------------|----------------------------|------------------------------------|--------------------------|--|--|---|
| Individual Cover | age                        |                                    |                          |  |  |   |
| Under 10         | \$4,118                    | \$649                              | \$3,469                  | 91,587   | \$377,155  | \$469,286                                   |
| 10-24            | \$3,664                    | \$580                              | \$3,084                  | 62,352   | \$228,458  | \$284,265                                   |
| 25-99            | \$3,837                    | \$814                              | \$3,023                  | 80,248   | \$307,912  | \$383,128                                   |
| 100-999          | \$3,772                    | \$644                              | \$3,128                  | 102,364  | \$386,117  | \$480,437                                   |
| 1000 or more     | \$3,537                    | \$682                              | \$2,855                  | 214,303  | \$757,990  | \$943,151                                   |
| Total            | \$3,684                    | \$677                              | \$3,007                  | 550,854  | \$2,057,631                                      | \$2,560,267                                 |
| Family Coverage  | •                          |                                    |                          |  |  |   |
| Under 10         | \$10,586                   | \$2,459                            | \$8,127                  | 86,156   | \$912,047  | \$1,134,841                                 |
| 10-24            | \$9,238                    | \$2,972                            | \$6,266                  | 56,218   | \$519,342  | \$646,206                                   |
| 25-99            | \$9,399                    | \$3,488                            | \$5,911                  | 78,835   | \$740,970  | \$921,974                                   |
| 100-999          | \$11,210                   | \$3,094                            | \$8,116                  | 116,114  | \$1,301,638                                      | \$1,619,601                                 |
| 1000 or more     | \$10,085                   | \$2,542                            | \$7,543                  | 242,851  | \$2,449,152                                      | \$3,047,429                                 |
| Total            | \$10,228                   | \$2,768                            | \$7,460                  | 580,174  | \$5,923,150                                      | \$7,370,051                                 |
| Total            |                            |                                    |                          | 1,131,028  | \$7,980,781                                      | \$9,930,318                                 |

Note that the MEPS data contains information on employees enrolled in both fully insured and self-funded plans.

The LEWIN GROUP

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Note that we apply the same adjustment as we did for total health spending to account for the relative difference in Colorado and US average annual growth in health care spending.

#### 2. State and Local Workers

We were able to obtain data on health insurance premiums and enrollment for a large portion of State employees in Colorado through the Department of Personnel & Administration, Division of Human Resources (*Figure 19*). This data is not inclusive of all State employees, as it only includes "state classified" employees. It is possible that employees of State universities and local education systems do not participate in the state employee health program. Instead, there is some other arrangement. For example, in some cases, state schools can band together and offer their own health insurance package. In this case, the DPA really has no control in the design of the health benefit package, and State monies are not explicitly allocated for the employer portion of the premium. However, some State dollars may indirectly (through general school grants) be used to subsidize health insurance coverage for these "non-classified" state employees.

Figure 19
Enrollment and Premium Data for Colorado State Employees
Administered by the Department of Personnel & Administration

|                    | Enrollment<br>as of April<br>1, 2007 | Total<br>Premiums | State<br>Contribution | Employee<br>Share | Percent<br>Paid by<br>State | Percent<br>Paid by<br>Employees |
|--------------------|--------------------------------------|-------------------|-----------------------|-------------------|-----------------------------|---------------------------------|
| Medical            |                                      |                   |                       |                   |                             |                                 |
| Self-funded Plans  | 15,786                               | \$106,585,238     | \$78,685,570          | \$27,899,668      | 73.8%                       | 26.2%                           |
| Fully-funded Plans | 10,641                               | \$78,232,752      | \$50,844,273          | \$27,388,479      | 65.0%                       | 35.0%                           |
| Total              | 26,427                               | \$184,817,990     | \$129,529,844         | \$55,288,147      | 70.1%                       | 29.9%                           |
| Dental             |                                      |                   |                       |                   |                             |                                 |
| Self-Funded        | 28,578                               | \$16,849,008      | \$8,863,308           | \$7,985,700       | 52.6%                       | 47.4%                           |
| Medical and Dental |                                      | \$201,666,999     | \$138,393,152         | \$63,273,847      | 68.6%                       | 31.4%                           |

Because we are not able to obtain administrative data for all employees for the State, we used an estimate of spending for State and Local government employees developed by the Agency for HealthCare Research and Quality (AHRQ). AHRQ developed an estimate of government employee health insurance data using the Medical Expenditure Panel Survey Insurance Component (MEPS-IC). The MEPS data is for State and Local government employees combined. This data should include information on all employees for state and local employers (*Figure 20*).

Figure 20
MEPS 2004 State and Local Employee data for Colorado

|          | Total Premium Costs | Employer<br>Contribution | Employee<br>Contribution | Total<br>Covered<br>Workers |
|----------|---------------------|--------------------------|--------------------------|-----------------------------|
| Colorado | \$1,011,125,629     | \$737,779,509            | \$273,346,120            | 156,041                     |

Note: This data includes information on both State and Local government employees.

In order to estimate FY 2007-2008, we use the 2004 MEPS per capita premium estimates projected to FY 2007-2008, using the CMS private insurance per enrollee projections, multiplied by the estimate of the number of state and local enrollees based on the CPS (*Figure 21*).

Figure 21
FY 2007-2008 State and Local Employee Estimates for Colorado

|              | Average<br>Premium From<br>MEPS | Average<br>Employer<br>Contribution | Average<br>Employee<br>Contribution | Total<br>Covered<br>Workers<br>(2007 - CPS) | Total Premiums  |
|--------------|---------------------------------|-------------------------------------|-------------------------------------|---|-----------------|
| FY 2007-2008 | \$8,063                         | \$5,883                             | \$2,180                             | 190,027                                     | \$1,532,143,580 |

#### 3. Federal Workers

*Figure* 22 displays our estimates of premiums for Federal employees working in the state of Colorado. We use the projected average premium amounts for State and local employees and multiply that figure by the estimated number of Federal enrollees based on the CPS.

Figure 22
FY 2007-2008 Federal Employee Estimates for Colorado

|              | Average<br>Premium From<br>MEPS | Average<br>Employer<br>Contribution | Average<br>Employee<br>Contribution | Total<br>Covered<br>Workers<br>(2007 - CPS) | Total Premiums |
|--------------|---------------------------------|-------------------------------------|-------------------------------------|---|----------------|
| FY 2007-2008 | \$8,063                         | \$5,883                             | \$2,180                             | 57,819                                      | \$466,181,172  |

## G. Employer Sponsored Retiree Coverage

This group includes coverage provided under employer-sponsored health plans for both government and privately insured retirees. This includes full coverage for non-Medicare eligible retirees (i.e., early retirees). It also includes supplemental coverage for retirees enrolled in Medicare, which covers Medicare co-payments and services not covered under Medicare.

#### 1. Private Retirees

The Agency for HealthCare Research and Quality (AHRQ) estimated private sector retiree premiums and enrollments for the state of Colorado in 2004 using the MEPS-IC (*Figure 23*).

Figure 23
Private Sector Retiree 2004 MEPS-IC Premium and Enrollment Data

|                              | Covered<br>Workers | Total Premiums   | Employer<br>Contributions |
|------------------------------|--------------------|------------------|---------------------------|
| Colorado                     |                    |                  |                           |
| Single Retirees Under 65     | 11,148             | \$52,173,245     | \$25,027,660              |
| Single Retirees 65 and Over  | 29,593             | \$69,119,579     | \$37,359,622              |
| Married Retirees Under 65    | 28,387             | \$278,340,383    | \$118,037,410             |
| Married Retirees 65 and Over | 43,717             | \$221,248,072    | \$100,396,901             |
| Total                        | 112,845            | \$620,881,279    | \$280,821,593             |
| United States                |                    |                  |                           |
| Single Retirees Under 65     | 1,017,421          | \$4,721,135,499  | \$2,674,518,655           |
| Single Retirees 65 and Over  | 1,858,178          | \$5,517,746,088  | \$3,387,160,743           |
| Married Retirees Under 65    | 1,562,288          | \$15,825,101,911 | \$8,458,937,377           |
| Married Retirees 65 and Over | 1,698,844          | \$11,208,571,116 | \$6,335,803,746           |
| Total                        | 6,136,731          | \$37,272,554,614 | \$20,856,420,521          |

Source: Agency for Healthcare Research and Quality, U.S. Department of Health and Human Services, using 2004 data from the Medical Expenditure Panel Survey Insurance Component (MEPS-IC) and Bureau of the Census.

We project premiums to FY 2007-2008 using the national growth rate in private health insurance. Total premiums for FY 2007-2008 amount to \$772.5 million.

#### 2. State and Local Retirees

The Agency for HealthCare Research and Quality (AHRQ) also estimated state and local sector retiree premiums and enrollments for the state of Colorado in 2004 using the MEPS-IC (*Figure* 24).

Figure 24
State and Local Retiree 2004 MEPS-IC Premium and Enrollment Data

|                              | Covered<br>Retirees | Total Premiums   | Employer<br>Contributions |
|------------------------------|---------------------|------------------|---------------------------|
| Colorado                     |                     |                  | _                         |
| Single Retirees Under 65     | 3,761               | \$17,664,428     | \$7,205,258               |
| Single Retirees 65 and Over  | 3,079               | \$7,351,146      | \$4,026,778               |
| Married Retirees Under 65    | 1,918               | \$21,986,348     | \$5,552,931               |
| Married Retirees 65 and Over | 1,219               | \$7,456,857      | \$1,644,117               |
| Total                        | 9,977               | \$54,458,779     | \$18,429,084              |
| United States                |                     |                  |                           |
| Single Retirees Under 65     | 593,409             | \$2,767,879,468  | \$1,829,989,909           |
| Single Retirees 65 and Over  | 1,029,597           | \$3,600,950,998  | \$2,686,699,410           |
| Married Retirees Under 65    | 577,795             | \$6,199,638,142  | \$4,159,921,344           |
| Married Retirees 65 and Over | 608,981             | \$5,059,099,717  | \$3,546,529,570           |
| Total                        | 2,809,782           | \$17,627,568,325 | \$12,223,140,233          |

Source: Agency for Healthcare Research and Quality, U.S. Department of Health and Human Services, using 2004 data from the Medical Expenditure Panel Survey Insurance Component (MEPS-IC) and Bureau of the Census. Note that MEPS government retiree estimates do not include State employees

We also have CY 2006 data for state and local retirees from Colorado PERA (*Figure 25*). The number of covered retirees as of March 2007 is 42,486. There is a fairly large difference in the amount of retirees enrolled in the PERA program and the number reported in MEPS. The MEPS data only covers Local employees. State employers are not given the retiree survey. It should be noted that there are other public retiree programs for certain employees in the city of Denver.

Figure 25
State and Local Retiree 2006 PERA data

|              | Total Premiums | Employer<br>share/Subsidy | Employee<br>Share |
|--------------|----------------|---------------------------|-------------------|
| CY 2006      | \$237,275,977  | \$81,498,564              | \$155,777,413     |
| FY 2007-2008 | \$263,072,019  | \$90,358,881              | \$172,713,138     |

Source: Lewin estimates based upon PERA data

We use the PERA data for our estimates. The FY 2007-2008 estimates are also projected using the growth in national private health insurance spending. Using this approach, we estimate State and Local retiree premiums are estimated to be 263.1 million in FY 2007-2008.

# H. Individually Purchased Non-Group Insurance

In this analysis, we define the non-group market to include the state's high risk pool, people purchasing individual coverage from insurers and the Medicare Supplemental insurance market.

# 1 High Risk Group - CoverColorado

Leif Associates, Inc. performs projected enrollment, revenues and expenses for the CoverColorado Board of Directors. There latest projections are shown below (see *Figure 26*). Medical benefits are projected to reach slightly over \$63 million in FY 2007-2008, while administration expenses amount to \$4.0 million

Figure 26
CoverColorado Enrollment, Revenues and Expenses

|                                      | CY 2007      | FY 07-08     |
|--------------------------------------|--------------|--------------|
| Enrollees                            | 6,262        | 7,038        |
| Revenue                              |              |              |
| Beginning Balance                    | \$40,245,063 | \$33,454,440 |
| Interest                             | \$1,645,743  | \$1,344,043  |
| Premium Earned                       | \$24,654,743 | \$28,666,506 |
| Revenue from Unclaimed Property Fund | \$11,922,938 | \$20,042,473 |
| Carrier Assessments                  | \$0          | \$0          |
| Other Funding/Grants                 | \$6,790,056  | \$6,998,531  |
| Total                                | \$78,468,487 | \$83,507,462 |
| Expenses                             |              |              |
| Medical                              | \$52,912,287 | \$63,079,458 |
| Admin                                | \$3,088,704  | \$4,045,817  |
| Total                                | \$56,000,991 | \$67,125,275 |

Source: Leif Associates, Inc

#### 2. Individual Market

We use data on health care insurance plans from the Colorado Insurance Industry Statistical Report (see *Figure 27*) in order to estimate premiums and benefits for the individual insurance market. Assuming losses incurred is a proxy for medical benefits and extrapolating to FY 2007-2008 using the CMS projection of the national trend in private insurance growth leads to an estimated amount of \$610.8 million in health care services funded by individual market health plans.

Figure 27 Individual Market Premiums and Benefits (in \$1,000s)

|                      | Premiums<br>Earned | Losses<br>Incurred |
|----------------------|--------------------|--------------------|
| CY 2005 <sup>1</sup> | \$799,605          | \$525,592          |
| FY 2007-2008         | \$929,223          | \$610,792          |

Source: Colorado Department of Regulatory Agencies, Division of Insurance. *Colorado Insurance Industry Statistical Report* (as of December 31, 2005).

# 3. Medicare Supplemental Insurance Market

Similarly to the individual market, we use data from the Colorado Insurance Industry Statistical Report (see *Figure 28*) in order to estimate premiums and benefits for the Medicare supplemental insurance market. We estimate an amount of \$147.8 million in health care services funded by Medicare supplemental insurance plans.

Figure 28
Medicare Supplemental Insurance (in \$1,000s)

|                      | Premiums<br>Earned | Losses<br>Incurred |
|----------------------|--------------------|--------------------|
| CY 2005 <sup>1</sup> | \$165,141          | \$127,219          |
| FY 2007-2008         | \$191,911          | \$147,842          |

<sup>1</sup>Source: Colorado Department of Regulatory Agencies, Division of Insurance. *Colorado Insurance Industry Statistical Report* (as of December 31, 2005).

# I. Household Out-of-Pocket, Other Private and CHAMPUS/TRICARE

Independent estimates of health spending in Colorado are not available for household out-of-pocket spending, spending for military personnel, veterans, CHAMP/VA, TRICARE, and other private spending. As mentioned earlier, other private spending includes philanthropic funds. We estimated these amounts by taking the difference between total spending and the spending amounts estimated for the various payer sources above, and allocating this residual amount to these various sources based upon the distribution of such spending as reported in the Medicaid Expenditures Panel Survey (MEPS) data.

For these allocations, we estimated the distribution of health spending by type of service and source of payment using the MEPS household survey data. We controlled our estimates for these sources of funds to the control total of aggregate personal health care spending by type of service described above (i.e. \$28.1 billion) less the amounts from the other sources of funds. We assumed the remainder of spending for personal health care services in Colorado was distributed by source of payment and type of service as shown in the HBSM/MEPS data after it is adjusted to reflect CPS population data. This provided us with estimates of spending for: household out-of-pocket expenditures, other private and TRICARE/CHAMPUS.

We estimate spending for these three sources of funding in FY 2007-2008 to be approximately \$5.8 billion. This includes \$4.6 billion in household out-of-pocket spending, \$841 million in TRICARE/CHAMPUS spending and \$336 million in other private health spending. These figures exclude administrative spending, which will be discussed in more detail below.

# J. Program administration and the Net Cost of Providing Insurance

Insurance plans and government health benefits programs incur costs for administering coverage. For private insurers, estimates of overall administrative costs can be derived from data reported by the Department of Insurance for those who obtain coverage through a fully-insured plan (i.e., the insurer is at-risk for claims). Data for self-funded plans can be estimated from other sources. In addition, the various government programs can generally provide information on their cost of administration, including eligibility determinations for incometested programs. In this section, we explain how we estimated administrative costs for public programs and private insurers.

#### 1. Private Insurance

CMS estimates administrative costs for private insurance as the differences between benefits incurred and premiums earned. This typically includes claims administration, general administration, agent and broker commissions and insurer profits. It also includes premium taxes, net investment income, net realized capitol gains, reinsurance recoveries and net income. *Figure 29* displays estimates of the net-cost ratio for various insurance markets. The net cost ratio is calculated as the difference between premiums earned and losses incurred as a proportion of premiums earned.

Insurer administrative costs vary widely with the size of the group purchasing insurance. For example, according to a report published by the Colorado Department of Regulatory Agencies, Division of Insurance, Colorado individual accident and health insurers have administrative and other costs equal to approximately 34 percent of benefit payments (see *Figure 29*). By contrast, the equivalent figure for group accident and health insurers is 15 percent of earned premiums.

Figure -29
Estimates of the Net Cost of Insurance: CY 2005

|                       | Premiums<br>Earned | Losses<br>Incurred | Net Cost<br>ratio |
|-----------------------|--------------------|--------------------|-------------------|
| Workers Compensation  | 901,008            | 611,255            | 0.32              |
| Health Insurance      | 5,297,472          | 4,328,196          | 0.18              |
| Medicare Supplemental | 165,141            | 127,219            | 0.23              |
| Group                 | 4,332,726          | 3,675,385          | 0.15              |
| Individual            | 799,605            | 525,592            | 0.34              |

Source: Colorado Department of Regulatory Agencies, Division of Insurance. Colorado Insurance Industry Statistical Report (as of December 31, 2005).



These net cost ratios shown in *Figure 29* were used to estimate the amount of administration expenses for the various insurance markets. Further assumptions were made based on national studies on the administration for self-funded plans and retiree plans.

# 2. Government Program Administration

Administrative costs for government programs have increased in recent years. Public program administrative costs as a percentage of benefit payments are projected by CMS to increase from 5.2 percent in 1998 to 6.5 percent in 2007. Much of this growth in program administrative costs reflects rapid growth in the number of Medicaid beneficiaries and recent expansions in eligibility for children under the SCHIP programs, as well as the expansion of coverage under Medicare.

Estimates for the costs of administering the Medicaid and other public programs are available through the data in budget documents. Estimates for Medicare and CHAMPUS/TRICARE are based on national averages as reported in the CMS data.

# K. Uncompensated Care

We define uncompensated care as free care provided to uninsured individuals. It does not include bad debt from individuals who are insured. Hospitals are by far the largest providers of indigent care, a large portion of which goes unpaid.

For our analysis we used data on uncompensated care provided by hospitals from the Colorado Hospital Association (CHA). We estimate other uncompensated care spending, such as care provided in community clinics and physician offices from CMS and MEPS data using the Colorado version of the HSBM.

According to the CHA data, uncompensated care in hospitals amounted to \$1,244.8 million, based on charges, for 2005. CHA also reports that \$521.2 million was due to bad debt and \$723.6 million due to charity care. We then aged these data to FY 2007-2008 based on historical growth in the hospital industry and adjusted the figures to a cost basis using a cost to charge ratio calculated from the CHA data. Using these assumptions, we estimate FY 2007-2008 hospital statewide uncompensated care attributable to charity care, on a cost basis, to be \$375.2 million. As mentioned earlier, there is approximately \$777.1 million in uncompensated charity care across all providers.

# L. Health Spending for Corrections Programs

We do not include health care spending in health care institutions in our modeling analysis, but do report it for information purposes (*Figure 30*). We do not make any adjustment for double counting or exclude any money reported elsewhere in this report. For instance, there are Medicaid funds appropriated to the community programs under DHS. Total funds for Corrections amount to \$226.0 million in FY 2007-2008.



Figure 30
Funding for Corrections Programs - Senate Bill 07-239 for FY 2007-2008

| Program                                      | Funding       |
|--|---------------|
| Department of Corrections                    | _             |
| (2) Institutions                             |               |
| (2)(E) Medical Services Subprogram           | \$71,787,543  |
| (2)(K) Mental Health Subprogram              | \$6,304,645   |
| (4) Inmate Programs                          |               |
| (4)(D) Drug and Alcohol Treatment Subprogram | \$6,023,425   |
| (4)(E) Sex Offender Treatment Subprogram     | \$2,991,999   |
| Department of Human Services                 |               |
| Division of Youth Corrections                |               |
| (11) Division of Youth Corrections           |               |
| (11) (A) Administration                      | \$1,279,262   |
| (11) (B) Institutional Programs              | \$57,818,241  |
| (11) (C) Community Programs                  | \$79,766,820  |
| Total  | \$225,971,935 |

Source: Senate Bill 07-239

## M. Summary of Health Spending in Colorado

The results of this analysis are a detailed accounting of health expenditures in Colorado showing total state expenditures by type of service and source of payment. As shown in *Figure* 31, we estimate total health spending in Colorado to be about \$ 30.4 billion in FY 2007-2008.

Estimated spending is broken down as follows:

- Household out-of-pocket spending for health services (i.e., coinsurance, deductibles and self-pay) will be \$4.6 billion.
- Total private insurance expenditures are projected to be \$14.2 billion, of which:
  - About \$11.9 billion will be for employer coverage of workers (including government workers);
  - About \$1.0 billion will be for employer coverage of retirees (including government retirees);
  - About \$1.2 billion will be spent in non-group coverage; and
  - There is also expected to be about \$336 million in other private health spending.
- We estimate Medicare and Medicaid spending in Colorado will be \$9.2 billion in FY 2007-2008:
  - Medicare is estimated to be about \$6.2 billion;
  - Medicaid is estimated to be \$3.0 billion; and



- o Spending for other public programs is estimated to be \$5902 million.
- We estimate spending for workers compensation and CHAMPUS/TriCare in Colorado to be \$1.6 billion FY 2007-2008.

We also created a separate category for revenues from other sources other than health care programs or insurance. The other private funds category includes spending from philanthropic sources as well as "other sources of income." For example, home health agencies, skilled nursing facilities and hospitals collect revenue from gift shops, parking lots and investment income. These "other sources of income" are not accounted for in the MEPS database. Therefore we estimate other private spending attributed to the "other sources of income" and remove them from the total spending amounts. The adjustment is based on a report prepared by CMS and AHRQ staff about cross-walking estimates between the NHE and MEPS health expenditure estimates.<sup>8</sup> The estimate of other private sources of funds from "other sources of income" amounts to \$434 million.

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Sing, M. et al. 2006. Reconciling Medical Expenditure Estimates from the MEPS and NHEA, 2002. Health Care Financing Review, 28(1): 25-40. We decreased hospital, home health, and nursing home spending by 3.16, 1.75 and 2.74 percent respectively.

Figure 31
Personal Health Care Spending in Colorado by Type of Service and Source of Funding: FY 2007-2008 (in millions)

|  |         |          |           |        | Other   |        |            |          |         |          |          | total      |
|--|---------|----------|-----------|--------|---------|--------|------------|----------|---------|----------|----------|------------|
|  | Total - |          |           |        | Profes- | Home   | Prescrip-  |          | Nursing | Other    | Adminis- | spending - |
|  | PHC     | Hospital | Physician | Dental | sional  | Health | tion Drugs | Durables | Home    | Personal | tration  | incl admin |
| Out-of-Pocket  | 4,601   | 454      | 1,076     | 932    | 425     | 7      | 269        | 257      | 565     | 617      | 0        | 4,601      |
| Employer Workers                                     | 10,825  | 4,429    | 4,380     | 968    | 473     | 0      | 534        | 41       | 0       | 0        | 1,104    | 11,929     |
| Employer Retirees                                    | 960     | 468      | 327       | 43     | 38      | 0      | 79         | 5        | 0       | 0        | 76       | 1,036      |
| Non-Group  | 822     | 368      | 341       | 36     | 39      | 0      | 29         | 8        | 0       | 0        | 367      | 1,188      |
| Medigap <sup>3</sup>                                 | 148     | 63       | 67        | 3      | 6       | 0      | 6          | 3        | 0       | 0        | 44       | 192        |
| CoverColorado and Individual Market                  | 674     | 305      | 274       | 33     | 33      | 0      | 23         | 5        | 0       | 0        | 322      | 996        |
| Medicare   | 5,918   | 2,723    | 1,482     | 3      | 157     | 230    | 934        | 137      | 252     | 0        | 270      | 6,188      |
| Medicaid   | 2,816   | 836      | 296       | 59     | 6       | 186    | 182        | 84       | 602     | 566      | 156      | 2,972      |
| Medicaid   | 2,016   | 524      | 235       | 52     | 1       | 183    | 160        | 80       | 602     | 180      | 25       | 2,041      |
| CHP+   | 97      | 27       | 39        | 7      | 1       | 3      | 17         | 4        | 0       | 0        | 6        | 102        |
| Other Medicaid Programs                              | 703     | 286      | 23        | 0      | 3       | 0      | 5          | 0        | 0       | 386      | 126      | 828        |
| CHAMPUS/TriCare                                      | 805     | 623      | 142       | 0      | 0       | 0      | 39         | 0        | 0       | 0        | 36       | 841        |
| Other Public   | 571     | 270      | 130       | 3      | 16      | 8      | 57         | 2        | 15      | 71       | 19       | 590        |
| Workers Compensation                                 | 484     | 126      | 252       | 0      | 63      | 0      | 39         | 6        | 0       | 0        | 230      | 714        |
| Other Private (Philanthropy)                         | 328     | 141      | 136       | 22     | 23      | 4      | 2          | 0        | 0       | 0        | 8        | 336        |
| TOTAL  | 28,130  | 10,438   | 8,563     | 2,065  | 1,240   | 435    | 2,163      | 540      | 1,434   | 1,254    | 2,265    | 30,395     |
| Free-From-Provider                                   | 777     | 375      | 166       | 160    | 70      | 0      | 0          | 6        | 0       | 0        | 0        | 777        |
| Exclusions and Double-Counts                         |         |          |           |        |         |        |            |          |         |          |          |            |
| Medicaid DSH (included in Other Public) <sup>1</sup> | 87      | 74       | 13        | 0      | 0       | 0      | 0          | 0        | 0       | 0        | 0        | 87         |
| Medicaid State-only Programs (included in            |         |          |           |        |         |        |            |          |         |          |          |            |
| Other Public) <sup>5</sup>                           | 65      | 35       | 30        | 0      | 0       | 0      | 0          | 0        | 0       | 0        | 0        | 65         |
| Medicaid Payments to Medicare <sup>2</sup>           | 165     | 8        | 67        | 0      | 7       | 6      | 77         | 0        | 1       | 0        | 0        | 165        |
| Other Private (Revenue from "Other                   |         |          |           |        |         |        |            |          |         |          |          |            |
| Sources") <sup>4</sup>                               | 434     | 384      | 0         | 0      | 0       | 8      | 0          | 0        | 42      | 0        | 0        | 434        |
|  |         |          |           |        |         |        |            |          |         |          |          |            |

Source: Lewin estimates

## N. Administrative Costs for Hospitals and Physicians

The Hospital revenue and expense report (*Figure 32*) was calculated using the Colorado Hospital Medicare Hospital Cost report data for 2004 and a projection of 2007 revenues based on the CMS national health expenditures. The Medicare cost report was used to create the distribution of expenses across the cost centers and provide a base for total expenses to be projected to 2007.

In the Medicare cost report, hospital costs are allocated into the cost centers based on the line identification in the cost report. The total costs for each cost center were taken from worksheet B, column zero, lines 1 through 100. The first 24 lines of the worksheet are dedicated to hospital administration or education costs specific to the cost center. Lines 25 through 94 represent cost centers where 100% of the expense was attributed to patient care with no administrative component.

With the exception of line 6 (general administration) each of the first 24 lines are aligned to a particular cost center activity. The Medicare cost report allows hospitals to report line 6 as either a consolidated line item or in activity specific sub-item lines. When hospitals reported sub-items in line 6, the categories included communications, data processing, other general services, general accounting, patient accounting, credit & collection, admitting, other fiscal services, hospital administration, purchasing, or other administrative services.

Thus, there were two steps in distributing the operating expenses into the cost centers. The first was to develop a method for allocating costs reported in line 6 into all the sub-categories that were reported. Although every hospital did not report every sub-category, we assumed that the functions did occur and the costs were embedded in the subset of reported sub-categories. To disaggregate the costs into all the sub-categories, we developed an approach that utilized all the information available in the report to properly allocate the costs. The second step was to develop a distribution across all the cost centers, including the re-allocated sub-categories reported in Line 6.

The algorithm to allocate costs to the line 6 sub-categories accommodates three conditions that occurred in the data. The first condition occurs where a hospital only reported line 6 sub-categories. The second was the case where a consolidated line 6 was reported as well as some sub-category lines. The third condition occurs where only a consolidated line 6 is reported.

To distribute reported costs across all the reportable sub-categories, an average for each sub-category was calculated for the subset of hospitals that reported at least five of the sub-categories and did not report a consolidated line 6. The averages were summed and a share was calculated for each sub-category based on its share of the total. The resulting derived distribution was than applied to that same subset of hospitals to reallocate the total of the reported sub-categories into the full set of sub-categories. For the hospitals that reported a consolidated total for line 6 as well as sub-categories, the reported sub-category shares were preserved and the residual of the total was allocated using the derived distribution. For the case where only a consolidated line 6 was reported, the derived distribution is used to allocate the total across the sub-categories.



Once line 6 was allocated into the sub-categories they were treated as cost centers and were used to create the distribution across the other administrative cost centers reported in lines 1-24. We used the resulting distribution to allocate a projected value of total hospital operating expenses for 2007 into the cost centers. The share attributed to patient care was derived and the final value allocated to administration was calculated.

The share attributed to patient care was derived as follows. Dietary, Laundry Linen, and other general services were assumed to be 100 percent attributed to patient care. Based on interviews with industry analysts, we assumed about 40 percent of social services functions are associated with arranging coverage under Medicaid or other public programs. The remainder is attributed to patient care functions such as discharge planning and interpreting social problems as they relate to medical conditions and hospitalization. We also assume that expenses for plant and maintenance are attributed to administrative functions in proportion to the percentage of hospital costs attributed to general administration (13%). The value allocated to administration was then calculated by subtracting the expenses attributed to patient care column from the cost column.

## 1. Physician Revenues and Expenses

The Colorado Physician revenue and expense report (*Figure 33*) was calculated using the 2006 Medical Group Management Association (MGMA) cost survey (based on 2005 data). The survey includes responses from 335 physician practices nationwide. We used the distribution of operating costs for non-hospital or IDS (Integrated Direct Service) multi-specialty practices. To generate the distribution of costs we applied the Western region's distribution to the share of Lewin's 2007 estimate of physician revenue attributable to operating costs.

The share of costs attributable to direct patient care were derived as follows. Based upon interviews with industry analysts and physician office managers, we assume that 10 percent of nurses' time is devoted to complying with insurer utilization management program requirements. Building and furniture expenditures were attributed to administrative functions in proportion to the allocation of other physician costs to administrative functions (approximately 35 percent). Remaining shares were based on interviews with industry analysts.

Figure 32
Allocation of Colorado Hospital Revenues by Cost Center and Patient Care Function in 2007 (in Millions) a/

|  | Hospital Care<br>Expense | Expenses Attributed to Patient Care | Value Allocated to<br>Administration |
|--|--------------------------|-------------------------------------|--------------------------------------|
| Total Adjusted Hospital Operating Revenue b/ | \$10,822.0               | \$7,410.9                           | \$3,411.1                            |
| Daily Hospital and Ancillary Services Cost   | 5,119.6                  | 5,119.6                             | 0.0                                  |
| Research Costs                               | 137.4                    | 0.0                                 | 137.4                                |
| Education Costs                              | 92.9                     | 0.0                                 | 92.9                                 |
| General Costs                                | 665.4                    | 474.6                               | 190.8                                |
| Non-Patient Food Services                    | 3.8                      | 0.0                                 | 3.8                                  |
| Dietary                                      | 147.6                    | 147.6                               | 0.0                                  |
| Laundry and Linen                            | 30.5                     | 30.5                                | 0.0                                  |
| Social Work Services d/                      | 19.1                     | 11.5                                | 7.6                                  |
| Purchasing and Stores                        | 21.6                     | 0.0                                 | 21.6                                 |
| Housekeeping e/                              | 85.2                     | 75.1                                | 10.2                                 |
| Plant Operations & Maintenance e/            | 194.7                    | 169.2                               | 25.4                                 |
| Communications                               | 20.4                     | 0.0                                 | 20.4                                 |
| Data Processing                              | 101.8                    | 0.0                                 | 101.8                                |
| Other General Services                       | 40.7                     | 40.7                                | 0.0                                  |
| Fiscal Services                              | 433.8                    | 0.0                                 | 433.8                                |
| General Accounting                           | 17.8                     | 0.0                                 | 17.8                                 |
| Patient Accounting                           | 273.5                    | 0.0                                 | 273.5                                |
| Credit & Collection                          | 17.8                     | 0.0                                 | 17.8                                 |
| Admitting                                    | 30.5                     | 0.0                                 | 30.5                                 |
| Other Fiscal Services                        | 94.1                     | 0.0                                 | 94.1                                 |
| Administrative Services                      | 706.1                    | 0.0                                 | 706.1                                |
| Hospital Administration                      | 334.6                    | 0.0                                 | 334.6                                |
| Personnel                                    | 1.3                      | 0.0                                 | 1.3                                  |
| Medical Records                              | 137.4                    | 0.0                                 | 137.4                                |
| Nursing Administration                       | 87.8                     | 0.0                                 | 87.8                                 |
| Other Administrative Services                | 145.0                    | 0.0                                 | 145.0                                |
| Unassigned Costs                             | 960.6                    | 0.0                                 | 960.6                                |
| Depreciation and Amortization e/             | 376.6                    | 323.9                               | 52.7                                 |
| Insurance - Hospital and Prof. Malpractice   | 2.5                      | 0.0                                 | 2.5                                  |
| Taxes  | 2.5                      | 0.0                                 | 2.5                                  |
| Interest - Working Capital                   | 52.2                     | 0.0                                 | 52.2                                 |
| Interest - Other                             | 75.1                     | 0.0                                 | 75.1                                 |
| Employee Benefits (non-payroll related)      | 451.7                    | 0.0                                 | 451.7                                |
| Total Operating Expenses                     | 8,115.9                  | 0.0                                 | 2521.7                               |
| Net Operating Revenue                        | \$2,706.1                | \$0.0                               | \$889.4                              |

a/ A projected value for total hospital operating revenues, based on CMS Health Accounts data for Colorado, was allocated to cost centers based on the Medicare cost report data.

Source: Lewin Group estimates.



b/ Includes gross patient revenues less contractual adjustments, bad debts, and charity care as well as non-patient operating revenue and non-operating revenue such as interest income.

c/ Includes direct costs associated with all inpatient and outpatient care functions. Direct expenses include salaries and wages, employee benefits, professional fees, supplies, purchased services, equipment depreciation/leases/rentals, other direct expenses, and transfers.

d/ Based upon interviews with industry analysts, we assume that about 40 percent of social services functions are associated with arranging coverage under Medicaid and other public programs. The remainder is attributed to patient care functions such as discharge planning and interpreting social problems as they relate to medical conditions and hospitalization.

e/ Data is not available allocating facilities costs to administrative and non-administrative functions. We assume that expenses for plant maintenance, housekeeping, depreciation, and leasing and rental expense are attributed to administrative functions in proportion to the percentage of hospital income attributed to administration (13 percent).

Figure 33
Estimated Physician Revenues and Expenses for Colorado in 2007 (in Millions)

| Total Non-Physician Salaries and Benefits c/ \$2,720.0 \$1,030.0 \$1,690.0   |  | Total<br>Revenues by<br>Expenses <sup>a</sup> | Direct<br>Patient Care<br>Expenses | Expenses<br>attributed to<br>Administration b/ |
|--|--|---|------------------------------------|--|
| General administrative         220.0         0.0         220.0           Patient accounting         200.0         0.0         200.0           General accounting         50.0         0.0         50.0           Managed care administrative         60.0         0.0         60.0           Information technology         70.0         0.0         30.0           Housekeeping, maint, security         30.0         0.0         30.0           Medical receptionists         290.0         0.0         290.0           Medical records         110.0         0.0         70.0           Medical records         110.0         0.0         110.0           Other admin support         60.0         0.0         60.0           Registered Nurses d/         210.0         190.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         150.0         0.0           Other medical support serv         140.0         140.0         0.0           Tot contracted sup  | Total Non—Physician Salaries and Benefits c/ | \$2,720.0                                     | \$1,030.0                          |  |
| General accounting         50.0         0.0         50.0           Managed care administrative         60.0         0.0         60.0           Information technology         70.0         0.0         70.0           Housekeeping, maint, security         30.0         0.0         30.0           Medical receptionists         290.0         0.0         290.0           Med secretaries, transcribers         70.0         0.0         70.0           Medical records         110.0         0.0         60.0           Other admin support         60.0         0.0         60.0           Registered Nurses d/         210.0         190.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         140.0         0.0           Other medical support serv         140.0         140.0         0.0           Total empl supp staff benefits         440.0         0.0         140.0           Total seperal operating cost         2370.0         0.0         2370.0 <tr< td=""><td>General administrative</td><td></td><td></td><td></td></tr<>   | General administrative                       |   |                                    |  |
| General accounting         50.0         0.0         50.0           Managed care administrative         60.0         0.0         60.0           Information technology         70.0         0.0         70.0           Housekeeping, maint, security         30.0         0.0         30.0           Medical receptionists         290.0         0.0         290.0           Med secretaries, transcribers         70.0         0.0         70.0           Medical records         110.0         0.0         60.0           Other admin support         60.0         0.0         60.0           Registered Nurses d/         210.0         190.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         140.0         0.0           Other medical support serv         140.0         140.0         0.0           Total general operating cost         2370.0         0.0         140.0           Total supp staff         100.0         0.0         140.0           D  | Patient accounting                           |   | 0.0                                | 200.0  |
| Managed care administrative         60.0         0.0         60.0           Information technology         70.0         0.0         70.0           Housekeeping, maint, security         30.0         0.0         290.0           Medical receptionists         290.0         0.0         290.0           Med secretaries, transcribers         70.0         0.0         70.0           Medical records         110.0         0.0         110.0           Other admin support         60.0         0.0         60.0           Registered Nurses d/         210.0         190.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Medical particular support serv         140.0         140.0         0.0           Total empl supp staff benefits         440.0         0.0         140.0           Tot cotracted supp staff         100.0         0.0         2370.0  | _  |   |                                    |  |
| Information technology         70.0         0.0         70.0           Housekeeping, maint, security         30.0         0.0         30.0           Medical receptionists         290.0         0.0         290.0           Med secretaries, transcribers         70.0         0.0         70.0           Medical records         110.0         0.0         110.0           Other admin support         60.0         0.0         60.0           Registered Nurses d/         100.0         190.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         150.0         0.0           Other medical support serv         140.0         140.0         0.0           Total empl supp staff benefits         440.0         0.0         440.0           Tot contracted supp staff         100.0         0.0         100.0           Total general operating cost         2370.0         0.0         2370.0           Information technology         140.0         0.0         140.0  | _  | 60.0  | 0.0                                | 60.0   |
| Housekeeping, maint, security  Medical receptionists  290.0  Medical records  110.0  Medical records  1110.0  O.0  Other admin support  60.0  Registered Nurses d/  Licensed Practical Nurses d/  Med assistants, nurse aides d/  Clinical laboratory  140.0  Radiology and imaging  150.0  Total empl supp staff benefits  440.0  Total empl supp staff benefits  440.0  Total empl supp staff benefits  440.0  Total general operating cost  1370.0  Total general operating cost  1370.0  Building and occupancy e/  Furniture and equipment e/  Admin supplies and services  160.0  Outher insurance premiums  20.0  Outside professional fees  60.0  Promotion and marketing  130.0  Radiology and imaging  130.0  Registered Nurses  140.0  140. |  | 70.0  | 0.0                                | 70.0   |
| Medical receptionists         290.0         0.0         290.0           Med secretaries, transcribers         70.0         0.0         70.0           Medical records         110.0         0.0         110.0           Other admin support         60.0         0.0         60.0           Registered Nurses d/         210.0         190.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         150.0         0.0           Other medical support serv         140.0         140.0         0.0           Total empl supp staff benefits         440.0         0.0         440.0           Total empl supp staff benefits         440.0         0.0         100.0           Total empl supp staff benefits         440.0         0.0         2370.0           Total empl supp staff benefits         440.0         0.0         100.0           Total empl supp staff benefits         440.0         0.0         2370.0           Total general operating cost         2370.0         0.0   | <del></del>                                  | 30.0  | 0.0                                | 30.0   |
| Med secretaries, transcribers         70.0         0.0         70.0           Medical records         110.0         0.0         110.0           Other admin support         60.0         0.0         60.0           Registered Nurses d/         210.0         190.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         150.0         0.0           Other medical support serv         140.0         140.0         0.0           Total empl supp staff benefits         440.0         0.0         440.0           Tot contracted supp staff         100.0         0.0         100.0           Total general operating cost         2370.0         0.0         2370.0           Information technology         140.0         0.0         140.0           Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0   | · -  |   |                                    |  |
| Medical records         110.0         0.0         110.0           Other admin support         60.0         0.0         60.0           Registered Nurses d/         210.0         190.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         150.0         0.0           Other medical support serv         140.0         140.0         0.0           Other medical support serv         140.0         140.0         0.0           Other medical support serv         140.0         140.0         0.0           Other medical support serv         140.0         0.0         440.0           Tot contracted supp staff benefits         440.0         0.0         440.0           Tot contracted supp staff benefits         440.0         0.0         2370.0           Tot contracted supp staff benefits         440.0         0.0         2370.0           Information technology         140.0         0.0         140.0           Uris al emplication supplies and services         160.0 <td< td=""><td>-</td><td></td><td></td><td></td></td<>  | -  |   |                                    |  |
| Other admin support         60.0         0.0         60.0           Registered Nurses d/         210.0         199.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         150.0         0.0           Other medical support serv         140.0         140.0         0.0           Total empl supp staff benefits         440.0         0.0         440.0           Tot contracted sup staff         100.0         0.0         100.0           Total general operating cost         2370.0         0.0         2370.0           Information technology         140.0         0.0         140.0           Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0           Furniture and equipment e/         100.0         70.0         20.0           Admin supplies and services         160.0         0.0         160.0   |  |   | 0.0                                |  |
| Registered Nurses d/         210.0         190.0         20.0           Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         150.0         0.0           Other medical support serv         140.0         140.0         0.0           Total empl supp staff benefits         440.0         0.0         440.0           Tot contracted supp staff         100.0         0.0         100.0           Total general operating cost         2370.0         0.0         2370.0           Information technology         140.0         0.0         140.0           Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0           Furniture and equipment e/         100.0         70.0         20.0           Admin supplies and services         160.0         0.0         160.0           Prof liability insurance         190.0         0.0         190.0<  |  |   |                                    |  |
| Licensed Practical Nurses d/         100.0         90.0         10.0           Med assistants, nurse aides d/         310.0         270.0         30.0           Clinical laboratory         140.0         140.0         0.0           Radiology and imaging         150.0         150.0         0.0           Other medical support serv         140.0         140.0         0.0           Total empl supp staff benefits         440.0         0.0         440.0           Tot contracted supp staff benefits         100.0         0.0         100.0           Total general operating cost         2370.0         0.0         2370.0           Information technology         140.0         0.0         140.0           Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0           Furniture and equipment e/         100.0         70.0         20.0           Admin supplies and services         160.0         0.0         160.0           Pror liability insurance         190.0         0.0         160.0           Other insurance premiums         20.0         0.0  | • •  |   |                                    |  |
| Med assistants, nurse aides d/       310.0       270.0       30.0         Clinical laboratory       140.0       140.0       0.0         Radiology and imaging       150.0       150.0       0.0         Other medical support serv       140.0       140.0       0.0         Total empl supp staff benefits       440.0       0.0       440.0         Tot contracted supp staff       100.0       0.0       100.0         Total general operating cost       2370.0       0.0       2370.0         Information technology       140.0       0.0       140.0         Drug supply       370.0       370.0       0.0         Medical and surgical supply       140.0       140.0       0.0         Building and occupancy e/       520.0       390.0       130.0         Furniture and equipment e/       100.0       70.0       20.0         Admin supplies and services       160.0       0.0       160.0         Prof liability insurance       190.0       0.0       190.0         Other insurance premiums       20.0       0.0       20.0         Outside professional fees       60.0       0.0       20.0         Promotion and marketing       40.0       20.0       10.0  | -  |   |                                    |  |
| Clinical laboratory       140.0       140.0       0.0         Radiology and imaging       150.0       150.0       0.0         Other medical support serv       140.0       140.0       0.0         Total empl supp staff benefits       440.0       0.0       440.0         Tot contracted supp staff       100.0       0.0       100.0         Total general operating cost       2370.0       0.0       2370.0         Information technology       140.0       0.0       140.0         Drug supply       370.0       370.0       0.0         Medical and surgical supply       140.0       140.0       0.0         Building and occupancy e/       520.0       390.0       130.0         Furniture and equipment e/       100.0       70.0       20.0         Admin supplies and services       160.0       0.0       160.0         Prof liability insurance       190.0       0.0       190.0         Other insurance premiums       20.0       0.0       20.0         Other insurance premiums       20.0       0.0       20.0         Otter insurance premiums       20.0       0.0       60.0         Promotion and marketing       40.0       20.0       10.0  |  |   |                                    |  |
| Radiology and imaging       150.0       150.0       0.0         Other medical support serv       140.0       140.0       0.0         Total empl supp staff benefits       440.0       0.0       440.0         Tot contracted supp staff       100.0       0.0       100.0         Total general operating cost       2370.0       0.0       2370.0         Information technology       140.0       0.0       140.0         Drug supply       370.0       370.0       0.0         Medical and surgical supply       140.0       140.0       0.0         Building and occupancy e/       520.0       390.0       130.0         Furniture and equipment e/       100.0       70.0       20.0         Admin supplies and services       160.0       0.0       160.0         Prof liability insurance       190.0       0.0       190.0         Other insurance premiums       20.0       0.0       20.0         Other insurance premiums       20.0       0.0       20.0         Outside professional fees       60.0       0.0       60.0         Promotion and marketing       40.0       20.0       10.0         Clinical laboratory       150.0       150.0       0.0 <td>•</td> <td></td> <td></td> <td></td>  | •  |   |                                    |  |
| Other medical support serv         140.0         140.0         0.0           Total empl supp staff benefits         440.0         0.0         440.0           Tot contracted supp staff         100.0         0.0         100.0           Total general operating cost         2370.0         0.0         2370.0           Information technology         140.0         0.0         140.0           Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0           Furniture and equipment e/         100.0         70.0         20.0           Admin supplies and services         160.0         0.0         160.0           Prof liability insurance         190.0         0.0         190.0           Other insurance premiums         20.0         0.0         20.0           Other insurance premiums         20.0         0.0         20.0           Outside professional fees         60.0         0.0         60.0           Promotion and marketing         40.0         20.0         10.0           Clinical laboratory         150.0         150.0         0.0 <td>•</td> <td></td> <td></td> <td></td>  | •  |   |                                    |  |
| Total empl supp staff benefits         440.0         0.0         440.0           Tot contracted supp staff         100.0         0.0         100.0           Total general operating cost         2370.0         0.0         2370.0           Information technology         140.0         0.0         140.0           Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0           Furniture and equipment e/         100.0         70.0         20.0           Admin supplies and services         160.0         0.0         160.0           Prof liability insurance         190.0         0.0         190.0           Other insurance premiums         20.0         0.0         20.0           Other insurance premiums         20.0         0.0         20.0           Outside professional fees         60.0         0.0         60.0           Promotion and marketing         40.0         20.0         10.0           Clinical laboratory         150.0         150.0         0.0           Radiology and imaging         130.0         130.0         0.0  |  |   |                                    |  |
| Tot contracted supp staff         100.0         0.0         100.0           Total general operating cost         2370.0         0.0         2370.0           Information technology         140.0         0.0         140.0           Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0           Furniture and equipment e/         100.0         70.0         20.0           Admin supplies and services         160.0         0.0         160.0           Prof liability insurance         190.0         0.0         190.0           Other insurance premiums         20.0         0.0         190.0           Other insurance premiums         20.0         0.0         20.0           Outside professional fees         60.0         0.0         20.0           Outside professional fees         60.0         0.0         60.0           Promotion and marketing         40.0         20.0         10.0           Clinical laboratory         150.0         150.0         0.0           Radiology and imaging         130.0         130.0         0.0  |  |   |                                    |  |
| Total general operating cost         2370.0         0.0         2370.0           Information technology         140.0         0.0         1440.0           Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0           Furniture and equipment e/         100.0         70.0         20.0           Admin supplies and services         160.0         0.0         160.0           Prof liability insurance         190.0         0.0         190.0           Other insurance premiums         20.0         0.0         20.0           Outside professional fees         60.0         0.0         60.0           Promotion and marketing         40.0         20.0         10.0           Clinical laboratory         150.0         150.0         0.0           Radiology and imaging         130.0         130.0         0.0           Other ancillary services         120.0         120.0         0.0           Billing purchased services         70.0         0.0         70.0           Management fees paid to MSO         0.0         0.0         0.0 <tr< td=""><td></td><td></td><td></td><td></td></tr<>   |  |   |                                    |  |
| Information technology         140.0         0.0         140.0           Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0           Furniture and equipment e/         100.0         70.0         20.0           Admin supplies and services         160.0         0.0         160.0           Prof liability insurance         190.0         0.0         190.0           Other insurance premiums         20.0         0.0         20.0           Other insurance premiums         20.0         0.0         20.0           Outside professional fees         60.0         0.0         60.0           Promotion and marketing         40.0         20.0         10.0           Clinical laboratory         150.0         150.0         0.0           Radiology and imaging         130.0         130.0         0.0           Other ancillary services         120.0         120.0         0.0           Billing purchased services         70.0         0.0         70.0           Management fees paid to MSO         0.0         0.0         170.0  |  |   |                                    |  |
| Drug supply         370.0         370.0         0.0           Medical and surgical supply         140.0         140.0         0.0           Building and occupancy e/         520.0         390.0         130.0           Furniture and equipment e/         100.0         70.0         20.0           Admin supplies and services         160.0         0.0         160.0           Prof liability insurance         190.0         0.0         190.0           Other insurance premiums         20.0         0.0         20.0           Outside professional fees         60.0         0.0         60.0           Promotion and marketing         40.0         20.0         10.0           Clinical laboratory         150.0         150.0         0.0           Radiology and imaging         130.0         130.0         0.0           Other ancillary services         120.0         120.0         0.0           Billing purchased services         70.0         0.0         70.0           Management fees paid to MSO         0.0         0.0         0.0           Misc operating cost         170.0         0.0         170.0           Cost allocated to practice from parent         0.0         0.0         5,100.0   |  |   |                                    |  |
| Medical and surgical supply       140.0       140.0       0.0         Building and occupancy e/       520.0       390.0       130.0         Furniture and equipment e/       100.0       70.0       20.0         Admin supplies and services       160.0       0.0       160.0         Prof liability insurance       190.0       0.0       190.0         Other insurance premiums       20.0       0.0       20.0         Outside professional fees       60.0       0.0       60.0         Promotion and marketing       40.0       20.0       10.0         Clinical laboratory       150.0       150.0       0.0         Radiology and imaging       130.0       130.0       0.0         Other ancillary services       120.0       120.0       0.0         Billing purchased services       70.0       0.0       70.0         Management fees paid to MSO       0.0       0.0       0.0         Misc operating cost       170.0       0.0       170.0         Cost allocated to practice from parent       0.0       0.0       5,100.0         Total operating and Non-Physician Expenses       5,100.0       2,690.0       230.0  |  |   |                                    |  |
| Building and occupancy e/       520.0       390.0       130.0         Furniture and equipment e/       100.0       70.0       20.0         Admin supplies and services       160.0       0.0       160.0         Prof liability insurance       190.0       0.0       190.0         Other insurance premiums       20.0       0.0       20.0         Outside professional fees       60.0       0.0       60.0         Promotion and marketing       40.0       20.0       10.0         Clinical laboratory       150.0       150.0       0.0         Radiology and imaging       130.0       130.0       0.0         Other ancillary services       120.0       120.0       0.0         Billing purchased services       70.0       0.0       70.0         Management fees paid to MSO       0.0       0.0       70.0         Misc operating cost       170.0       0.0       170.0         Cost allocated to practice from parent       0.0       0.0       5,100.0         Total operating and Non-Physician Expenses       5,100.0       2,690.0       230.0   |  |   |                                    |  |
| Furniture and equipment e/       100.0       70.0       20.0         Admin supplies and services       160.0       0.0       160.0         Prof liability insurance       190.0       0.0       190.0         Other insurance premiums       20.0       0.0       20.0         Outside professional fees       60.0       0.0       60.0         Promotion and marketing       40.0       20.0       10.0         Clinical laboratory       150.0       150.0       0.0         Radiology and imaging       130.0       130.0       0.0         Other ancillary services       120.0       120.0       0.0         Billing purchased services       70.0       0.0       70.0         Management fees paid to MSO       0.0       0.0       0.0         Misc operating cost       170.0       0.0       170.0         Cost allocated to practice from parent       0.0       0.0       5,100.0         Total operating and Non-Physician Expenses       5,100.0       2,690.0       230.0  |  |   |                                    |  |
| Admin supplies and services       160.0       0.0       160.0         Prof liability insurance       190.0       0.0       190.0         Other insurance premiums       20.0       0.0       20.0         Outside professional fees       60.0       0.0       60.0         Promotion and marketing       40.0       20.0       10.0         Clinical laboratory       150.0       150.0       0.0         Radiology and imaging       130.0       130.0       0.0         Other ancillary services       120.0       120.0       0.0         Billing purchased services       70.0       0.0       70.0         Management fees paid to MSO       0.0       0.0       0.0         Misc operating cost       170.0       0.0       170.0         Cost allocated to practice from parent       0.0       0.0       5,100.0         Total operating and Non-Physician Expenses       5,100.0       2,690.0       230.0   |  |   |                                    |  |
| Prof liability insurance         190.0         0.0         190.0           Other insurance premiums         20.0         0.0         20.0           Outside professional fees         60.0         0.0         60.0           Promotion and marketing         40.0         20.0         10.0           Clinical laboratory         150.0         150.0         0.0           Radiology and imaging         130.0         130.0         0.0           Other ancillary services         120.0         120.0         0.0           Billing purchased services         70.0         0.0         70.0           Management fees paid to MSO         0.0         0.0         0.0           Misc operating cost         170.0         0.0         170.0           Cost allocated to practice from parent         0.0         0.0         0.0           Total operating and Non-Physician Expenses         5,100.0         0.0         5,100.0           Physician Expense f/         2,930.0         2,690.0         230.0  |  |   |                                    |  |
| Other insurance premiums       20.0       0.0       20.0         Outside professional fees       60.0       0.0       60.0         Promotion and marketing       40.0       20.0       10.0         Clinical laboratory       150.0       150.0       0.0         Radiology and imaging       130.0       130.0       0.0         Other ancillary services       120.0       120.0       0.0         Billing purchased services       70.0       0.0       70.0         Management fees paid to MSO       0.0       0.0       0.0         Misc operating cost       170.0       0.0       170.0         Cost allocated to practice from parent       0.0       0.0       0.0         Total operating and Non-Physician Expenses       5,100.0       0.0       5,100.0         Physician Expense f/       2,930.0       2,690.0       230.0   | * *  |   |                                    |  |
| Outside professional fees         60.0         0.0         60.0           Promotion and marketing         40.0         20.0         10.0           Clinical laboratory         150.0         150.0         0.0           Radiology and imaging         130.0         130.0         0.0           Other ancillary services         120.0         120.0         0.0           Billing purchased services         70.0         0.0         70.0           Management fees paid to MSO         0.0         0.0         0.0           Misc operating cost         170.0         0.0         170.0           Cost allocated to practice from parent         0.0         0.0         0.0           Total operating and Non-Physician Expenses         5,100.0         0.0         5,100.0           Physician Expense f/         2,930.0         2,690.0         230.0  |  |   |                                    |  |
| Promotion and marketing         40.0         20.0         10.0           Clinical laboratory         150.0         150.0         0.0           Radiology and imaging         130.0         130.0         0.0           Other ancillary services         120.0         120.0         0.0           Billing purchased services         70.0         0.0         70.0           Management fees paid to MSO         0.0         0.0         0.0           Misc operating cost         170.0         0.0         170.0           Cost allocated to practice from parent         0.0         0.0         0.0           Total operating and Non-Physician Expenses         5,100.0         0.0         5,100.0           Physician Expense f/         2,930.0         2,690.0         230.0  |  |   |                                    |  |
| Clinical laboratory       150.0       150.0       0.0         Radiology and imaging       130.0       130.0       0.0         Other ancillary services       120.0       120.0       0.0         Billing purchased services       70.0       0.0       70.0         Management fees paid to MSO       0.0       0.0       0.0         Misc operating cost       170.0       0.0       170.0         Cost allocated to practice from parent       0.0       0.0       0.0         Total operating and Non-Physician Expenses       5,100.0       0.0       5,100.0         Physician Expense f/       2,930.0       2,690.0       230.0   |  |   |                                    |  |
| Radiology and imaging       130.0       130.0       0.0         Other ancillary services       120.0       120.0       0.0         Billing purchased services       70.0       0.0       70.0         Management fees paid to MSO       0.0       0.0       0.0         Misc operating cost       170.0       0.0       170.0         Cost allocated to practice from parent       0.0       0.0       0.0         Total operating and Non-Physician Expenses       5,100.0       0.0       5,100.0         Physician Expense f/       2,930.0       2,690.0       230.0   |  |   |                                    |  |
| Other ancillary services         120.0         120.0         0.0           Billing purchased services         70.0         0.0         70.0           Management fees paid to MSO         0.0         0.0         0.0           Misc operating cost         170.0         0.0         170.0           Cost allocated to practice from parent         0.0         0.0         0.0           Total operating and Non-Physician Expenses         5,100.0         0.0         5,100.0           Physician Expense f/         2,930.0         2,690.0         230.0   | •  |   |                                    |  |
| Billing purchased services       70.0       0.0       70.0         Management fees paid to MSO       0.0       0.0       0.0         Misc operating cost       170.0       0.0       170.0         Cost allocated to practice from parent       0.0       0.0       0.0         Total operating and Non-Physician Expenses       5,100.0       0.0       5,100.0         Physician Expense f/       2,930.0       2,690.0       230.0  |  |   |                                    |  |
| Management fees paid to MSO       0.0       0.0       0.0         Misc operating cost       170.0       0.0       170.0         Cost allocated to practice from parent       0.0       0.0       0.0         Total operating and Non-Physician Expenses       5,100.0       0.0       5,100.0         Physician Expense f/       2,930.0       2,690.0       230.0   | ,  |   |                                    |  |
| Misc operating cost 170.0 0.0 170.0 Cost allocated to practice from parent 0.0 0.0 0.0 Total operating and Non-Physician Expenses 5,100.0 0.0 5,100.0 Physician Expense f/ 2,930.0 2,690.0 230.0   |  |   |                                    |  |
| Cost allocated to practice from parent 0.0 0.0 0.0  Total operating and Non-Physician Expenses 5,100.0 0.0 5,100.0  Physician Expense f/ 2,930.0 2,690.0 230.0   |  |   |                                    |  |
| Total operating and Non-Physician Expenses         5,100.0         0.0         5,100.0           Physician Expense f/         2,930.0         2,690.0         230.0  | -  |   |                                    |  |
| Physician Expense f/ 2,930.0 2,690.0 230.0   |  |   |                                    |  |
| ·  |  |   |                                    |  |
|  |  |   |                                    |  |
| General Administration 94.2 0.0 90.0   | General Administration                       |   |                                    |  |
|  | Medical Records                              |   |                                    |  |
|  | Pre-Service Utilization Mgmt                 |   |                                    |  |
| _  | Utilization Review                           |   |                                    |  |



|                                   | Total<br>Revenues by<br>Expenses <sup>a</sup> | Direct<br>Patient Care<br>Expenses | Expenses<br>attributed to<br>Administration <sup>b/</sup> |
|-----------------------------------|---|------------------------------------|---|
| Claims Denial and Adjudication    | 83.7  | 0.0                                | 80.0  |
| <b>Total Net Patient Revenues</b> | \$8,030.0                                     | \$2,690.0                          | \$5,330.0   |

- a/ Our estimates of national physician net patient revenues under current policy were allocated across physician expense and physician income categories based upon the distribution of net patient revenues by these expense groups reported in "The Cost and Production Survey report," Medical Group Management Association (MGMA), Denver, CO in the Western Region.
- b/ Physician expenses attributed to administration were estimated by allocating costs to expense categories not directly attributable to providing patient care.
- c/ Non-physician staff expenses include wages, salaries, and payroll taxes. Additionally, benefit costs and contracted/temporary labor costs were allocated proportionally across all non-physician subcategories. Management fees paid out were allocated across all non-medical staff subcategories.
- d/Data are not available on physician office nurses' time devoted to administrative functions. Based upon interviews with industry analysts and physician office managers, we assume that 10 percent of nurses' time is devoted to complying with insurer utilization management program requirements.
- e/ Building and furniture expenditures were attributed to administrative functions in proportion to the allocation of other physician costs to administrative functions (approximately 35 percent).
- f/ Physician expense is net physician revenue, which includes physician salary, fringe benefit costs, and net proceeds for physicians.
- g/ The physician expense attributed to patient care is based on the American Medical Association's (AMA) estimate of the hours spent on patient care activities (approximately 92 percent). The remaining hours were divided between administrative functions based upon interviews with industry analysts and the AMA's estimates of physician time spent per claim filed. See: "Socioeconomic Characteristics of the Medical Practice," American Medical Association, 2001.

Source: Lewin Group estimates.

# O. Hospital Revenues, Contractual Discounts and Cost-Shifting

The purpose of the Colorado Cost-Shift graphic (*Figure 34*) is to illustrate the hospital cost shift to private payers driven by shortfalls from government payers and the uninsured. The data source used to generate the Cost-Shift graphic was the FY 2004 Colorado DATABANK Hospital Data Set. The data is prepared annually by the Colorado Hospital Association (CHA) and includes general, financial and utilization information at the facility level for 62 Colorado hospitals in fiscal year 2004.

The data was used to calculate payment to cost ratios for each payer source as well as calculate the relative share each payer represented of total hospital costs in Colorado. The report includes aggregate gross revenue, net revenue and expense information. Gross and net patient revenue information is also provided by source of payer. In order to derive payer level cost information, an aggregate cost to charge ratio (RCC) is calculated for each hospital. The RCC is then applied to each payer's gross revenue to calculate payer level costs for each hospital. Net patient revenues and costs are than aggregated across hospitals to generate a payment to cost ratio for each payer at the state level. In addition, the charges line is calculated by taking the inverse of the average RCC. This helps provide some insight to the relative discount accrued to each payer source. The payer sources included Private, Medicare, Medicaid, other Government, and uncompensated care.



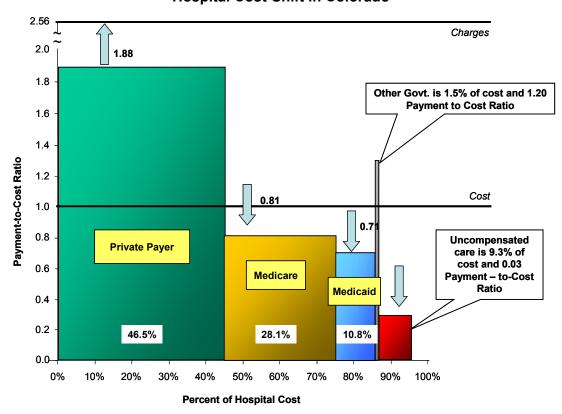


Figure 34
Hospital Cost-Shift in Colorado

Source: The Lewin Group analysis of Colorado Hospital Association data.

#### 1. Private Payers

Includes the total gross patient revenue billed to group and individual accident and health insurance sources, employer self-funded plans, other organization self-funded plans, Health Maintenance Organizations (HMOs), other alternative health care payment systems, persons who do not have health insurance coverage (self-pay), Workers' Compensation, and any other non-government source.

#### 2. Public Programs

Payments for Medicare in *Figure 1* include the total gross patient revenue billed to Medicare and to HMO's reimbursed by Medicare. The Medicaid estimates in *Figure 1* are based upon total gross patient revenue billed to Medicaid and HMO's covering people from those programs. Revenues from TRICARE and CoverColorado are also included in the Other Government payer source.

#### 3. Uncompensated Care

Uncompensated care is broken into two components – charity care and bad debt. Charity care is health services that were never expected to result in cash inflows. Charity care results from a

provider's policy to provide health care services free of charge or at reduced charges to individuals who meet certain financial criteria. Charity care is measured on the basis of revenue foregone, at full established rates. Bad Debt is the provision for actual or expected uncollectible expenses resulting from the extension of credit and is reported at full charges.

Any facility with negative values in reported revenue or expense fields were excluded from the analysis. No hospitals were excluded as a result of this criterion. The calculations for each component of the cost to pay ratios were as follows.

## Cost to Charge Ratio (RCC)

RCC = (Total Expenses – Bad Debt Expenses)/(Total Revenue + Total of Other Operating Revenue)

#### **Cost Calculations**

**Private =** (Commercial Total Charges + Managed Care Total Charges + Self-Pay total charges

+ Others Total Charges + Premium Revenue - Bad Debt Expenses - Charity Care)\*

RCC - CoveredColorado Revenue9

**Medicare** = Medicare Total Charges \* RCC

**Medicaid =** Medicaid Total Charges \* RCC

Other Govt. = (Champus Total Charges) \* RCC + CoverColorado Revenue

**Uncomp.** Care = (Bad Debt Expenses + Charity Care ) \*RCC

#### **Revenue Calculations**

Private = Commercial Total Charges + Managed Care Total Charges + Self-Pay total charges + Others Total Charges + Premium Revenue - CoverColorado Revenue - Commercial Total Contractuals - Managed Care Total Contractuals - Self Pay Total Contractuals - Others Total Contractuals

**Medicare** = Medicare Total Charges - Medicare Total Contractuals

**Medicaid =** Medicaid Total Charges - Medicaid Total Contractuals

Other Govt. = Champus Total Charges - Champus Total Contractuals + CoverColorado Revenue

**Uncomp. Care =** Tax Subsidies

CoverColorado is imbedded in the Others Total Charges Field. The hospital portion of CoverColorado revenue (34 percent) was removed from Others Total Charges and added into Other Government.



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